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YEAR END JUNE



NEW ZEALAND WINEGROWERS ANNUAL REPORT

Wine Institute of New Zealand Incorporated



The wine industry can take a lot of confidence from the past year. It was a record breaker: 500+ wineries, 50+ plus million litres in exports and dramatically improved domestic sales. This represents a major step up, even from the rapid growth of the past decade.

Brian Vieceli, Chair, New Zealand Winegrowers.

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HIGHLIGHTS

New Zealand's 500th Winery

In 2005 we welcomed the 500th winery into the New Zealand wine community, while the number of growers also continues to increase.

Total Sales Reach New Heights

Total sales of New Zealand wine reached 96 million litres, a new industry record - more than 40% higher than the previous peak. Exports for the first time exceeded domestic sales, accounting for 53%.

Exports Exceed 50 Million Litres

At June year-end exports reached 51 million litres – an increase of 64% on the previous record of 31 million litres set last year. The value of exports was \$435 million, up 44% on last years' total of \$303 million.

WET Rebate

At New Zealand Winegrowers' urging, successful negotiations between the New Zealand and Australian Governments led to the Australian Government extending a tax rebate of up to \$A290,000 per annum for each New Zealand exporter selling into the Australian market.

International Agreement Ratified

The World Wine Trade Group (WWTG) Mutual Acceptance Agreement on Oenological Practices has been ratified by Parliament. This enables New Zealand wines to freely enter key markets such as the USA and Canada without further certification of winemaking practices, potentially resulting in significant savings for wineries.

Marketing New Zealand Wine

This year saw the largest ever generic marketing programme run by New Zealand Winegrowers, with over 150 wineries involved in a NZ\$4.5 million campaign in key export markets.

Communicating the New Zealand Wine Story

After 18 months in production, 2005 saw the release of the inaugural New Zealand Wine CD Rom. The CD Rom constitutes an invaluable information resource and communication tool for wineries and their export market representatives.

Continued Innovation

The past year has seen the continued implementation of the largest ever wine research project, the Sauvignon Blanc Flavour and Aroma project, worth \$14.5m over 6 years.

Sustainable Winegrowing New Zealand

The roll out of the SWNZ winery programme met with a very positive response this year, with numbers increasing by 68% from 30 to 51, representing nearly half of our total wine production. Vineyard membership of the scheme increased to 431 members, covering 11,593 hectares.



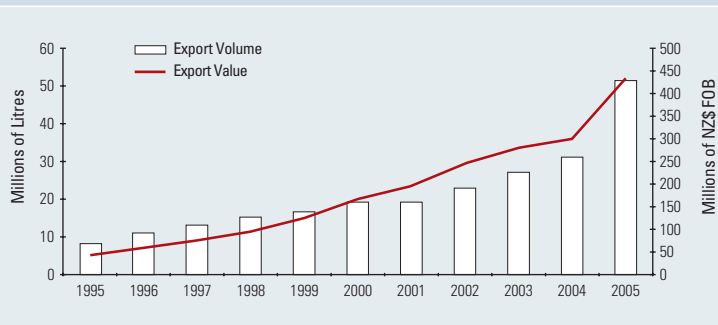
Stepping Up

New Zealand's grape and wine industry stepped up this year. Buoyed by the record 2004 vintage, total sales reached new heights, our 500th winery opened its doors and exports represented over 50% of total sales for the first time.

Post-harvest nerves were quickly dispelled, however, by the extraordinary growth in exports over the past year. For the first time ever, New Zealand exported more than it sold on the domestic market in terms of both volume and value. Instead of being

Driving growth was the increased availability of Sauvignon Blanc. Sauvignon Blanc exports jumped 84% in volume and now account for 71% of total exports. Sales of other varieties also rose strongly - Pinot Noir exports were up 62%, Merlot/Cabernet up by 35% and Chardonnay up by 27% - indicating positive market response to these wines.

NZ WINE EXPORTS BY VOLUME AND VALUE 1995-2005



Growth was strong across all of our key markets, driven by buoyant consumer demand. Sales increased by over 50% in the world-leading UK market. Exports to Australia rose 73% and the USA were up 79%, confirming the importance of these markets to our future. In smaller markets growth was also strong, particularly in Canada and continental European markets.

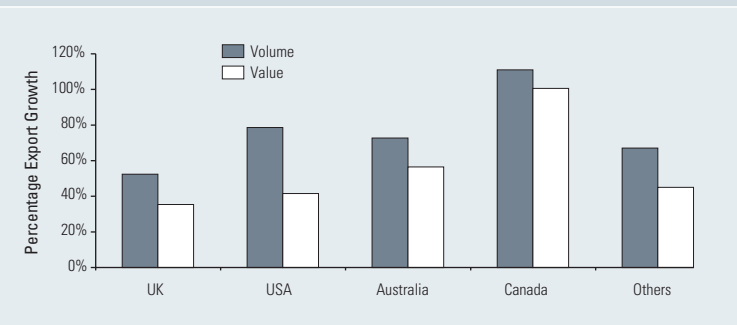
Alongside the opportunity of an abundant vintage, the industry faced a number of challenges. In particular, a strong New Zealand dollar, rising costs and increased taxes placed industry profitability under pressure.

Nevertheless, export projections and vineyard surveys indicate a real confidence that sales will continue to grow in coming years. If the forecast growth is to be sustainable, it is crucial the industry maintains its focus on innovation, learning, quality and co-operation. With these values as a platform, the industry can look forward to the next step up: sales in excess of \$1.5 billion dollars at profitable prices by 2010.

Extraordinary Exports

Following the record 2004 harvest of 167,000 tonnes, there was some uncertainty about our ability to sell such greatly increased volumes. This is understandable given we were in new marketing territory – moving from being allocators to active marketers of branded New Zealand wine.

NZ WINE EXPORT GROWTH BY MARKET



oversupplied at year end, many leading wineries have once again found themselves without enough wine to satisfy demand.

By June year end, exports had reached 51 million litres – an increase of 64% on the previous record of 31 million litres set last year. The value of exports was \$435 million, up 44% on last years' total of \$303 million. These are landmark achievements for an industry that exported just 8 million litres, less than one third of its domestic sales, a decade ago.

2004

NZ wine exports exceed 30 million litres, valued at over \$300 million.

2003

NZ wine export value exceeds \$250 million dollars for the first time. Wine Act 2003 enacted.

CHAIR'S REPORT

While export volumes and values were very positive, prices and hence profitability were under pressure. The average value of exports fell to \$8.46 per litre - \$1.27 or 13% lower than the June 2004 year. Reduced prices were largely the result of the high value of the New Zealand dollar against key currencies, notably the US dollar, and the introduction of more competitively priced brands. Nevertheless, New Zealand retained its position as the country with the highest average sale price for wine on the UK market.

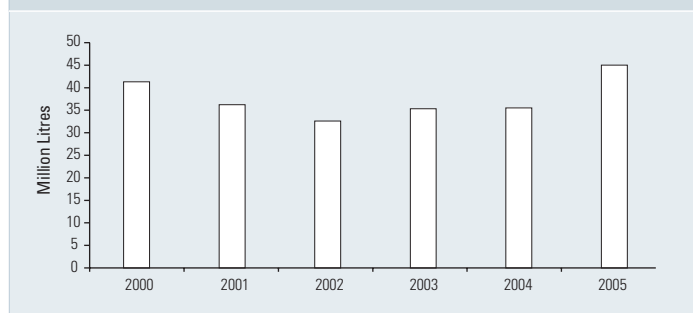
The large 2004 vintage gave some companies the opportunity to explore new product ranges and price points in overseas markets. Typical of such innovations were the first sizeable bulk shipments of New Zealand wine for some years. There have been some industry concerns regarding this practice. However moves to increase the accessibility of our wine to foreign customers should be welcomed so long as the key elements of New Zealand's premium market positioning are maintained.

Domestic Success

In parallel with the resounding success in export markets, New Zealand wine enjoyed its best sales year for over a decade on the local market. Domestic sales of all wines grew to over 80 million litres in 2004/05. New Zealand wines accounted for 45 million litres (rising 24% on last year) or 55% market share. Again, sales benefited from the improved supplies of wine from vintage 2004.

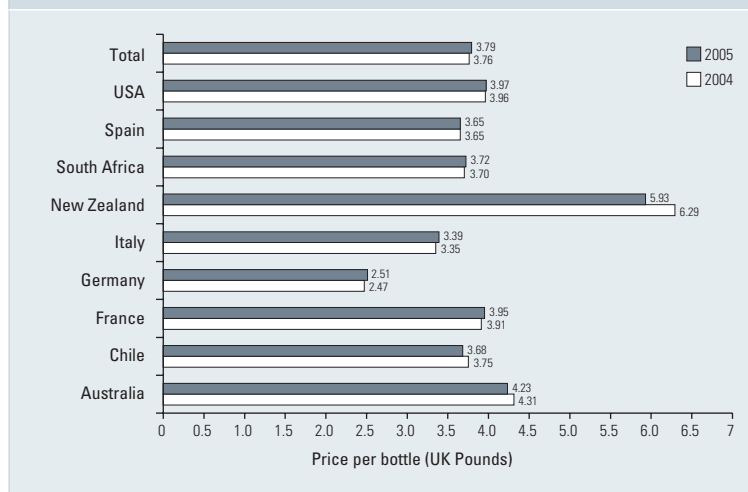
Although producers in all size categories enjoyed higher domestic sales, large wineries experienced the greatest increase. However, since imports of bulk wine have declined, it appears a significant proportion of the increase for these companies will be substitution of New Zealand wine for imported bulk wine in lower price point products.

NZ WINE SALES IN DOMESTIC MARKET 2000-2005



UK AVERAGE PRICE (OFF PREMISE)

SOURCE: ACNIELSEN, MAT June 2004 & 2005, Off Trade Value



The decline in bulk wine imports has produced an overall decrease in total imports. Additionally for the first time in a decade bottled wine imports declined, albeit marginally, in the face of increased competition from New Zealand wine brands.



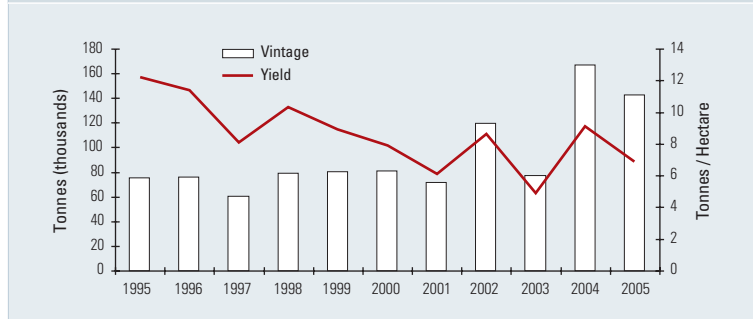
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Vintage 2005

Vintage 2005 is our second largest ever, and looks to offer high quality in most regions. The harvest of 142,000 tonnes was 14% smaller than the record 2004 vintage. Average yields went from 9.1 tonnes per hectare in 2004 to 6.9 tonnes per hectare this year. The primary cause of the reduced yield was cool and changeable weather at flowering. While initial assessments of quality are very good, and even outstanding in some regions, the small crop will undoubtedly impact on the bottom line for many growers and wineries.

The trend towards specialisation in a core group of internationally popular varieties is evident in the vintage figures. Sauvignon Blanc continued its dominance of New Zealand's varietal make-up with 45% of the total harvest, underlining its role as the engine of our current export success. Chardonnay, Pinot Noir and Merlot were the next three varieties, with a combined share of 38% of the harvest.

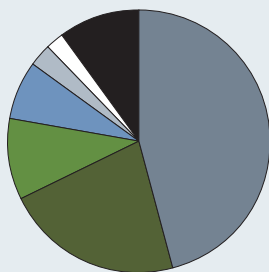
NZ VINTAGES AND YIELDS 1995-2005



Our largest region, Marlborough, increased its share of overall production slightly, rising from 57.1% to 58.1% of the total harvest. Nevertheless, it was 12% down on total tonnage harvested from last year. The other major regions of Hawke's Bay and Gisborne also accounted for a generous share of the vintage, with 20% and 16% respectively. Northland was the only region that experienced a significant increase in production – up 27% from last year albeit from a small base.

A number of smaller regions experienced significantly reduced production levels this year, cutting incomes for some growers. Resulting product shortages are likely to limit sales for some wineries in the year ahead.

VINTAGE BY VARIETY 2005



- Sauvignon Blanc 46%
- Chardonnay 22%
- Pinot Noir 10%
- Merlot 7%
- Riesling 3%
- Cabernet Sauvignon 2%
- Other 10%



5

1999

Sale of Liquor Amendment Act 1999, public is able to purchase wine on Sundays from supermarkets, wine shops and other wine outlets for consumption 'off-premise'.

1998

First NZ Wine Trade Fair Auckland.

1995

Launch of Integrated Winegrape Production Scheme – now SWNZ®.

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CHAIR'S REPORT

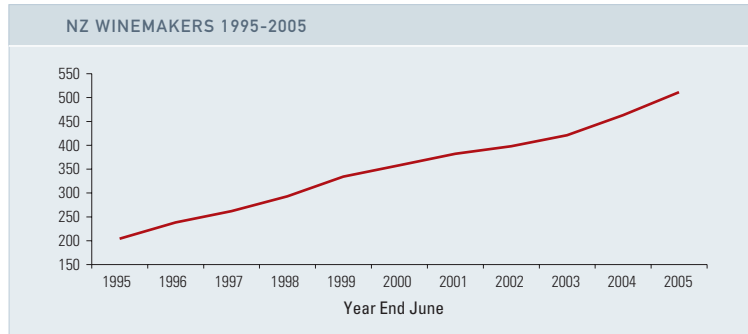


Looking Ahead to a \$1.5 Billion Industry

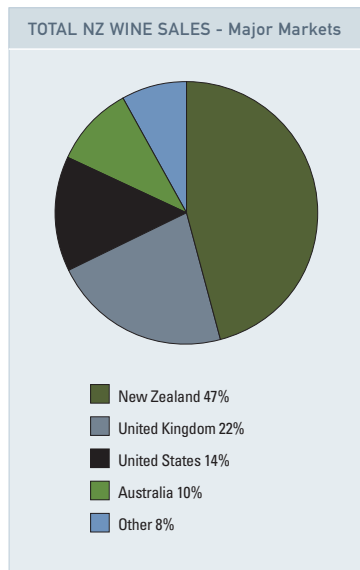
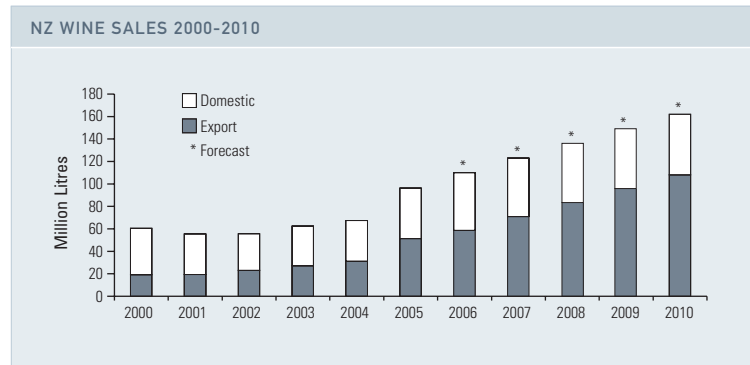
This year we welcomed the 500th winery into the New Zealand wine community, while the number of growers also continued to expand. Increasing winery, grower and employee numbers are all positive signs for the future.

The achievements of the past year, and forward export projections, indicate a high level of confidence that strong sales growth will continue. Current projections forecast exports of \$1 billion dollars and domestic sales of \$0.5 billion by 2010.

Having a clear vision of the future means acknowledging challenges as well as opportunities. More wineries is a positive sign, but it also means more competition for access to distribution channels. New Zealand's cooler climate makes our grapes and wines unique, but equally leaves the industry more susceptible to the vicissitudes of the climate. Currency fluctuation, increased taxes and compliance costs, trade barriers, labour shortages – these are all challenges that we may or may not be able to control, but we must recognise and seek to manage them.



Total sales reached 96 million litres, a new industry record - more than 40% higher than the previous peak. Importantly, exports for the first time exceeded domestic sales, accounting for 53% of our total sales.



These forward projections will fuel continued expansion of the national vineyard area. Producing vineyards are forecast to increase at around 2,000 hectares per year, meaning they could reach 30,000 hectares by 2010.



The Profit Squeeze

The key to the industry's ongoing success lies in profitability for growers and wineries of all sizes. Without profit we cannot have sustainable growth.

There are a number of risks to profitability on the horizon. This year, growers' incomes were reduced due to a combination of lower grape prices (down 4%) and production (down 12%). Together these led to total payments to growers of circa \$140 million, about 16% less than the previous year. Combined with higher costs this will mean a cut in net returns to many growers.

The sustained strength of the New Zealand dollar reduced returns from export activity. Intense competition in international markets

means these currency effects cannot be offset by price increases. The result is the erosion of the exporter's profit margin.

While profitability is under pressure from lower prices on one side, ever increasing costs are putting pressure on from the other. Higher fuel prices lift many input costs. On-going labour shortages have pushed up picking and pruning costs. Government taxes, user pays charges and compliance costs are becoming an ever increasing burden. Between flat or falling prices and rising costs, profits are being squeezed for growers and wineries.

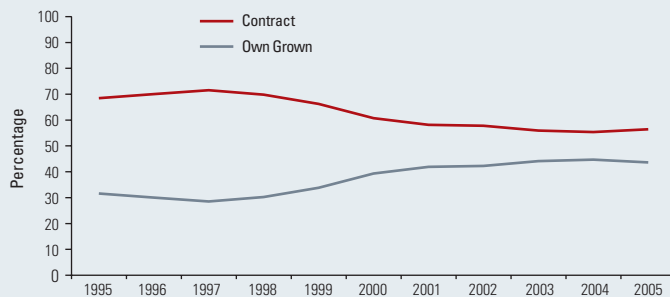
The most unnecessary part of this is the insistence of successive governments on raising the taxes imposed on an already

overburdened industry. The industry pays well in excess of \$100 million in excise each year. Yet, once again, it was subjected to two tax increases in the space of a month – the annual excise indexation plus a further unscheduled increase of the ALAC levy. The damaging effects of excessive taxation are demonstrated by the closure of fortified wine producers following the tax hike in 2003.

The irony of governments touting the industry as a great New Zealand success story while at the same time undermining its profitability is not lost on growers or wineries. Demands for change in the industry taxation regime are growing louder with each tax increase. To emphasise how serious this issue is for the industry, we are commissioning research into the profitability of grape and wine businesses and the benefits of the industry to regional economies. We hope the research will demonstrate very clearly the threat to industry and regional economic success from spiralling taxation and compliance costs.

In Australia, the government has acted to address industry taxation concerns. They have taken the visionary step of introducing the WET rebate to alleviate the price pressure on producers and to strengthen regional economies. Our own Government has done a tremendous job in securing the extension of Australia's WET rebate to New Zealand producers. We encourage them to take the next step and introduce a similar rebate scheme here.

SOURCE OF ANNUAL GRAPE CROP 1995-2005



1989

Passing of the Sale of Liquor Amendment Act 1989 which allows the sale of wine in supermarkets.

1988

NZ feature nation at London Wine Trade Fair.
First ever generic presentation of NZ wine in U.S.
Second International Symposium on Cool Climate Viticulture & Oenology held in Auckland.

1986

Govt subsidised vine pull of 1,515ha.
Replanted with Chardonnay, Sauvignon Blanc, Cabernet Sauvignon and Merlot or Pinot Noir.
Exports exceed 1 million litres.

CHAIR'S REPORT

Developments in Domestic Policy

New Zealand is our industry's production base and its largest single market. It is likely to stay that way for the foreseeable future. The domestic policy environment is therefore a key influence on the industry's development.

We work hard to ensure New Zealand has a regulatory regime that supports, rather than hinders, future growth. There are currently a number of important developments in the regulatory environment:

- Almost all New Zealand wines are labelled by reference to the place where the grapes were grown. This is crucial information for consumers and required by regulators in some markets. The Government has drafted new legislation to provide for the registration and protection of geographical wine names. This is now before Parliament and, once in force, it should enhance industry unity and provide an improved basis for brand building.
- The long-awaited implementation of the Wine Act is proceeding, albeit more slowly than expected. The major development this year has been the implementation of a new levy system for wineries. The rate of the levy has remained as before, but it is now based on a more transparent system intended to make payment easier. The Government also provided funding for the export certification service for another year – a very positive step given the reduced profitability in the industry.
- New wine standards at the heart of the Wine Act are still in development. We have completed a risk assessment of wine production that shows clearly where the safety risks in wine production are and, just as importantly, where they are not. We expect to see drafts of the new standards soon.
- The right to farm is fundamental to our ability to produce quality grapes and wine. We have strengthened our involvement in resource management issues which affect this principle, making submissions on issues of national importance such as frost machines, frost burners, sub-divisions and spray drift. Our long-term goal is to have a national standard in place that enshrines the right to farm for growers and wineries.
- Labour shortages have been on the horizon for some time and have recently become serious in some regions. We are working with the Government on the development and implementation of a Medium to Long-Term Strategy to address the range of issues associated with labour shortages.

Amy Wislocki urges wine lovers to open their eyes to Bordeaux blends, Syrah – and even Zinfandel from New Zealand.

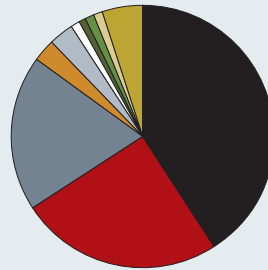
Amy Wislocki, Editor Decanter (UK), May 2005

Improving Market Access

Ensuring New Zealand wine reaches foreign markets on a fair and equal basis with our competitors is of paramount importance. There are aspects of the regulatory regimes in key markets, such as the EU, USA and Canada (not to mention the developing markets in Asia) that present difficulties to exporters.

In recent years, we have actively pursued improvements to market access in a number of areas in partnership with the Ministry of Foreign Affairs and Trade, the Ministry of Agriculture and other Government departments. This year a number of these efforts have come to fruition.

EXPORTS BY MARKET JUNE YEAR END 05



- The WET rebate is an important success. At New Zealand Winegrowers' urging, Ministers Sutton and Cullen pursued this issue with their Australian counterparts. Their successful negotiations led to the Australian Government extending a tax rebate of up to \$A290,000 per annum for each New Zealand exporter selling into the Australian market. The implementation of the rebate system is now being worked through. Once in place this will be a major boost particularly to small and medium sized wineries selling in Australia.
- The World Wine Trade Group (WWTG) Mutual Acceptance Agreement on Oenological Practices has been ratified by Parliament. This enables New Zealand wines to freely enter key markets such as the USA and Canada without further certification of winemaking practices. Because of this agreement, New Zealand exporters have avoided costly new laboratory testing certification introduced by the USA.
- The WWTG met in Auckland, chaired by New Zealand, to progress negotiations on a Labelling Agreement between members. Success in Auckland and a subsequent session in Chile means we are now close to finalising an agreement that will benefit New Zealand exporters in all major markets.
- The EU remains our primary concern in terms of market access. The maze of restrictive rules makes exporting to the EU very difficult. New Zealand is at a particular disadvantage because most other non-EU wine countries have negotiated agreements for preferential market access with the EU. The Government and the EU have now agreed to re-enter negotiations for a wine agreement, which we hope will address long-standing issues of importance to exporting wineries.
- In line with the need to develop new markets, we fully support the Governments' involvement in free trade negotiations with various Asian and Pacific Rim countries and have sought to ensure grape and wine industry interests are recognised in those discussions.
- We have continued to build connections with key organisations and individuals within the international wine scene, to gather market intelligence and develop a network of like-minded countries and organisations to influence trade-facilitating measures. Recently we agreed to join the Federation International des Vins et Spiritueux (the International Wine and Spirits Federation of FIVS), which is the key international industry body. We have also stepped up our involvement in the newly reformed International Wine Organisation (IOW).

1980

NZ wine export:
Total: 0.4 million litres
Value: \$NZ0.7 million.

1976

Wine Makers Levy Act 1976
set statutory basis for
collection of levy to fund WINZ.

1975

Wine Institute of New Zealand
established.

CHAIR'S REPORT

Meeting the Market

New Zealand Winegrowers marketing programme is an integral part of the industry's marketing efforts. We provide a platform for brand New Zealand Wine that supports the individual and regional initiatives of our members.

In the past year, we upgraded and re-focused our promotional effort in all our major markets, including the UK, USA, Australia and Canada. To support our plans we invested in new staff in the UK and USA, and expanded many of our activities. Highlights included the enhanced presence at the London International Wine Trade Fair, distribution of a generic promotional CD and our highest ever level of winery participation.

To build on the momentum from the past year, an even greater investment will be needed in this area. We need to focus on where we can make the most impact, fine-tune our understanding of New Zealand's positioning in different markets and work with different channels to ensure that the various requirements of our members are catered for.

The Board has approved a marketing investment 30% larger than last year's record levels. Detailed country marketing plans have been developed for the coming year, which will include a heightened focus on the US market as well as provision for new initiatives and enhanced promotion on the domestic market. We will also be engaging in additional research, building consumer databases and reviewing how we communicate our message in terms of our branding, collateral and website.

The expanded marketing programme will provide a boost for all wineries in the year ahead. For many smaller exporters, the major challenge lies in accessing distribution networks to take advantage of market demand for New Zealand wines. New Zealand Trade and Enterprise has a key role to play in assisting smaller exporters, and we are working closely with them in this role.

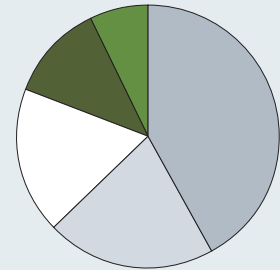
Researching a Quality Industry

In a very short space of time, we have developed unique varietal styles and regional characteristics. As people have gained knowledge and experience of New Zealand's growing and winemaking conditions, they have shared their learning with others. This very open, 'kiwi' approach to learning and research is part of what makes our industry special.

To further develop our place in the international wine market, we must improve our understanding of the influences that make our wines unique and that help or hinder our commercial advantage. Winegrowers' research programme is integral to the achievement of this objective.

In order to ensure research projects are appropriately targeted and fully accountable, we reformed the Research Committee around a portfolio management structure. The three portfolios are: seasonal vineyard management; long-term vineyard management; and innovation and catastrophe awareness. Combined with a new research strategy, these structural improvements provide a sound platform for the future development of research projects.

RESEARCH INVESTMENT 2004-2005



- Seasonal Vineyard Management 42%
- Innovation and Catastrophe Awareness 21%
- Long-term Vineyard Management 18%
- General research activity 12%
- Winegrowers Research Committee operations 7%





Over the past 18 months we have supported establishment of the Marlborough Wine Research Centre and the initiation of the Sauvignon Blanc Flavour and Aroma project (worth \$14.5m over 6 years). The benefits of these initiatives are now becoming apparent. They have exponentially increased the research effort in the industry as well as co-operation between researchers, growers and winemakers. Over the coming year, the industry will see some exciting results from these developments.

The Focus Vineyards project, now in its first full year of implementation, is also showing benefits. This project aims to encourage the adoption of new management technologies in vineyards. Major initiatives for the coming year include the Falcons for Vineyards project, which researches environmentally friendly ways of preventing bird damage, and research aimed at addressing Cyindrocarpon Black Foot Disease. (For details, see page 18)

Sustainable Winegrowing

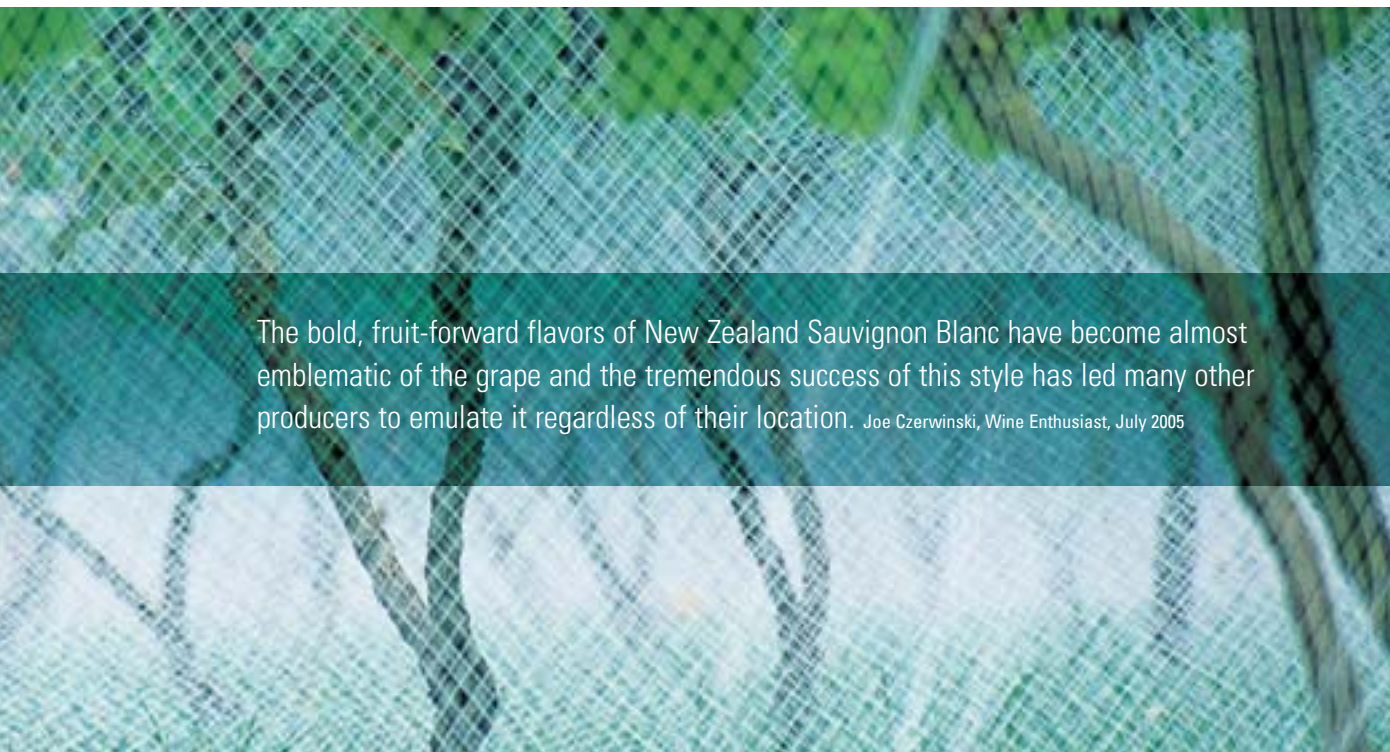
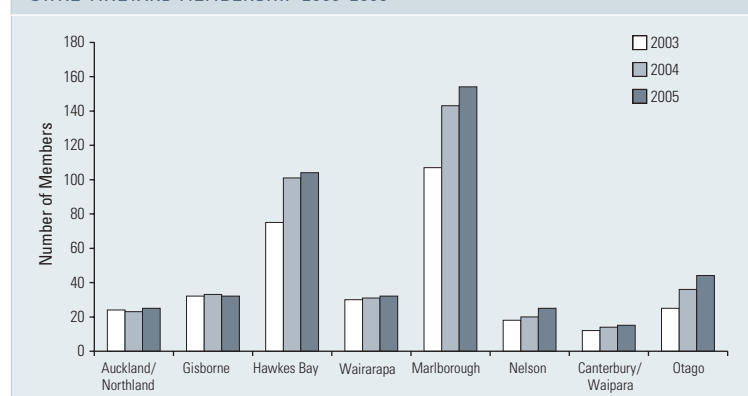
Sustainability in the vineyard and winery is a pre-requisite to on-going market access and success. It is the passport to trade.

We promote New Zealand wine as “the riches of a clean, green land”. This reflects consumer perceptions of our product, as well as industry commitment to environmentally responsible production. Sustainable Winegrowing New Zealand (SWNZ) is our programme to promote environmentally and economically sustainable grape and wine production. (For details, see page 17)

Our mission is for SWNZ to be the world leading environmental management system for the sustainable production

of grapes and wines. The programme has proven highly successful to date. Over 60% of the total producing vineyard area now has SWNZ certification. The roll out of the winery programme met with a very positive response this year, with numbers increasing from 30 to 51. We are aggressively pursuing higher membership, as we believe it is of fundamental importance to the industry's future that all growers and wineries operate in a sustainable manner.

SWNZ VINEYARD MEMBERSHIP 2003-2005



The bold, fruit-forward flavors of New Zealand Sauvignon Blanc have become almost emblematic of the grape and the tremendous success of this style has led many other producers to emulate it regardless of their location. *Joe Czerwinski, Wine Enthusiast, July 2005*

1960

Wine production:
41 million litres.

1959

Licensed restaurants
allowed.

1932

100 licensed
winemakers.

CHAIR'S REPORT

Although the SWNZ programme is respected both nationally and internationally, it is crucial to benchmark its operations against those of similar programmes worldwide. For this reason, we have commissioned an independent international review of its operations which will plot the path forward for the programme. Additionally, in the coming year we will examine how SWNZ can best be integrated into our marketing programme as there is scope to capitalise on its success.

Keeping in Touch

In March this year, three years on from the creation of New Zealand Winegrowers, we sought members' views on our performance. The response was very instructive. Comments pointed to areas where we could place more or less emphasis. But generally submitters were pleased with the organisation and its achievements to date.

The Board of New Zealand Winegrowers believes the past three years have proved the value of a united approach to industry issues. The fact that the new organisation works well is in very large part due to the co-operative attitude of members and the support of those who give generously of their time, knowledge and resource.

The results of our survey of industry and organisational viewpoints, as well as our own internal reviews were fed back into our strategic planning process. We have released our Annual Plan and Strategic Plan to 2010 which incorporates these viewpoints and sets out our strategies to best achieve the needs of the industry.

The review and planning process is one of the avenues we use to communicate with members. Communication is integral to all our

activities, and we dedicate much of our work programme to ensuring growers and wineries have accurate and timely information.

We improved many of our publications in the past year (see page 18). We gained access for all industry members to information of the ACNielsen Scan Database. We published updated and improved versions of the Bell Gully Legal Guide, the International Labelling Guide and the Guide to New Zealand Winemaking Regulations. The Statistical Annual was redesigned and work continues on the development of a GIS database for the Vineyard Survey and integration of our other databases. In the coming year, New Zealand Winegrower will go to a bi-monthly format with more space allocated to regional news.

Events are another key means of industry communication, whether it is a convivial exchange of views at the Air New Zealand Wine Awards, or in the more structured settings of the Bragato Conference, the Annual Seminar Series, the Exporters' Forum or the First Steps to Exporting Seminar. These events continue to be well supported by industry and sponsors.

Next Steps

The wine industry can take a lot of confidence from the past year. It was a record breaker: 500+ wineries, 50+ million litres in exports and dramatically improved domestic sales. This represents a major step up, even from the rapid growth of the past decade.

It is clear the industry will continue to change and grow over the next 5 years and beyond. Supporting the growth, managing the multitude of risks, and marketing the wine will be challenging. The reduced 2005 vintage illustrates the uncertainties implicit in that challenge.

Nevertheless, the industry has so far proved it is up to the task. Innovation, learning, co-operation and quality have been at the heart of the New Zealand wine industry's rapid development in past decades. A shared commitment to these values is the surest way to meet the challenge we have set for ourselves and to secure a viable industry for our own and future generations.



Brian Vieceli
Chair New Zealand Winegrowers
Chair Wine Institute of New Zealand Inc



John Webber
Deputy Chair New Zealand Winegrowers
President New Zealand Grape Growers Council

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MARKETING REPORT

Marketing Brand New Zealand Wine

The annual programme of generic marketing and events is conducted by New Zealand Winegrowers in New Zealand and export markets. It has been developed with the input of wineries, agents and distributors in New Zealand and in our key markets.

Before going into a detailed report on the events and generic marketing, it is worth reviewing our strategy:

Vision

To be internationally recognised as the leading producer and marketer of highly distinctive, premium quality wines

Mission

To promote New Zealand Wine generically, by providing a platform for individual brand promotion.

To provide a strong, unified and differentiated positioning for New Zealand Wine

Brand Position

A premium, quality product, from a beautiful, sophisticated, environmentally conscious land, where the temperate maritime climate, regional diversity and innovative industry techniques encourage highly distinctive wine styles

The above qualities are currently encompassed in "the riches of a clean, green land"

2010 Objectives

To raise awareness of and build brand preference for New Zealand Wine in international and domestic markets

To create a platform for New Zealand Wine export sales of NZ\$ 1 billion at profitable prices in 2010

To create a platform for New Zealand Wine domestic sales of NZ\$ 0.5 billion at profitable prices in 2010

Marketing Strategy

Deepen Penetration of Existing Markets

- Focus, Focus, Focus: target where we can make the most impact.
- Market specific promotions: tailor events to suit the different needs of our key markets.
- Channel specific promotions: meet requirements of small, medium and large wineries.
- Leverage key blue chip events e.g. in London, New York, San Francisco, Sydney and Melbourne, and work with partners (Air New Zealand, New Zealand Trade and Enterprise and Tourism New Zealand) to make them a full New Zealand experience.

Open New Markets

- Develop new markets: in Asia, mainland Europe and outer regions in existing markets.

Leverage Brand New Zealand

- Leverage strategic relationships: Air New Zealand, Tourism New Zealand, NZ Trade and Enterprise, Food companies, O-I (formerly ACI Glass Packaging).

External & Internal Communication

- Market Research: research perception of NZ Wine in key trade and media audiences in UK, USA and Australia.
- Communicating the message: review brand positioning, logo, collateral & website.
- Consumer database: gather and utilise consumer data.
- Take leadership with Regions: to enable them to best leverage the NZW generic marketing programme.
- Hand-sell the NZW generic marketing programme.

Highlights

In 2004/05 wineries joined the New Zealand Wine generic marketing programme in record numbers and contributed to a campaign in excess of NZ\$ 4.5 million:

- 156 wineries participated in events organised by New Zealand Winegrowers: New Zealand New Release press and trade tastings, New Zealand Wine Fairs attended by media, trade and in most cases consumers, or at a New Zealand stand at general trade/consumer exhibitions.
- 107 wineries joined the UK, USA, Australian and Canadian generic marketing programmes. Additional benefits besides receiving reduced event participation fees include: access to market information and data, opportunity to participate in promotions with retail and on-premise, exposure to key opinion leaders in country and to visiting media and buyers in New Zealand.

The following report summarises the marketing programme for 2004/2005. Further details can be found on the members' section of www.nzwine.com or by asking the New Zealand Winegrowers marketing team in New Zealand and/or overseas.



MARKETING REPORT

International Events

New Release Press and Trade Tastings

The tastings provide press and key trade buyers an early and exclusive opportunity to sample new release wines in a non-commercial environment. The aim is to encourage positive press comment and to raise interest amongst key opinion leaders and trade.



New Release Mainly Whites Tasting (September, October 2004)

- Melbourne, Sydney: 82 wines sampled by over 60 key media and trade
- London: 150 wines sampled by 50 key media and trade
- New York, San Francisco: 91 wines sampled by 200 key media and trade

New Release Mainly Reds Tasting (March 2005)

- Melbourne, Sydney: 64 wines sampled by 170 key media and trade
- London: 97 wines sampled by 50 key media and trade
- San Francisco, New York: 51 wines sampled by 230 key media and trade

New Zealand Wine Fairs and Trade/Consumer Exhibitions

A series of major New Zealand Wine Fairs were held in strategic centres throughout the UK, USA, Australia, Canada and Japan and are a core element of the generic marketing programme.

In addition to the New Zealand Wine Fairs, New Zealand Winegrowers attends certain exhibitions with a wider consumer and trade audience, managing a generic New Zealand Wine stand on which wineries take space.

United Kingdom

- New Zealand Wine Fairs held in Edinburgh (November 2004), the 24th Annual Trade Tasting and Consumer Fair in London

(January 2005), Spring Regional Tastings in Manchester and Leeds (April 2005) and Summer Regional Tastings in Cardiff and Bath (June 2005).

- New Zealand Wine Fairs attended by 1,130 media/trade and 1,630 consumers in total.
- New Zealand stand at London International Wine and Spirits Trade Fair (May 2005) featured 130 wines from 31 wineries and was attended by 13,870 trade visitors.



United States

- New Zealand Wine Fairs held in Las Vegas, Dallas, Atlanta, Miami (October/November 2004), Chicago, Boston, New York, Washington DC, Los Angeles and San Francisco (May/June 2005).



- New Zealand Wine Fairs attended by 920 media/trade and 1,475 consumers in total.
- New Zealand stand at Boston Wine Expo (January 2005) featured 53 wines from 11 wineries and was attended by 17,900 visitors. New Zealand stand at Washington DC International Wine Festival (March 2005) featured 47 wines from 11 wineries and was attended by 13,000 visitors. The prestigious Annual Food & Wine Magazine Classic at Aspen showcased 75 wines from 17 wineries.

Australia

- New Zealand Wine Fairs held in Adelaide and Perth (October 2004) and Sydney, Canberra, Brisbane and Melbourne (February 2005).

- New Zealand Wine Fairs attended by 2,735 media/trade and 910 consumers in total.
- New Zealand stand at Melbourne International Wine Exhibition (September 2004) featured 86 wines from 20 wineries and was attended by 10,400 visitors.

Canada

- New Zealand Wine Fairs in Montreal, Toronto, Calgary and Vancouver (May/June 2005) attended by 1,073 media/trade and 1,400 consumers in total.
- New Zealand presence at Vancouver International Wine Festival (March 2005) where the International tastings were attended by 2,000 media/trade and 5,500 consumers in total. A further 235 attended a New Zealand wine seminar and luncheon within the official event programme.

Ireland

- New Zealand Wine Fair held in Dublin (January 2005) attended by 160 media/trade and 220 consumers.

Japan

- New Zealand Wine Fair held in Tokyo (March 2005) attended by 374 media/trade.

New Zealand Wine Generic Seminar Series

In order to increase trade awareness and education levels on specific wine themes a series of New Zealand wine educational seminars were held throughout the year.

A number of key themes were developed for seminars in line with the current/future industry supply scenario that were appropriate to the seminar audience and respective markets.

Seminar topics included: Sauvignon Blanc, Explore the Sensation; Sauvignon Blanc and Beyond and New Zealand Pinot Noir.

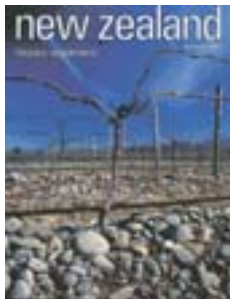
Local market commentators included: Peter McCombie MW (UK), Sam Harrop MW (UK), Michael Franz (USA), Steve Thurlow, Nick Hamilton and David Scholefield (Canada).

The newly created CD Rom, an extremely useful information resource on key elements of the New Zealand Wine story has been used to support the seminars and sent to key opinion leaders.

Generic Marketing

Overseas Media/Wine Buyer Visits

New Zealand Winegrowers organises visits around New Zealand for a limited number of targeted international media and wine buyers. The objective is to organise their visits and tastings to meet their specific needs as well as to ensure they receive a good overview of the total New Zealand Wine industry.



Some of the key media and wine buyers that visited New Zealand

United Kingdom: Matthew Jukes (Daily Mail), Christian Davis (Harpers), Amy Wislocki (Decanter), Guy Dimond (Time Out), Julian Dyer (Sainsbury's), Andrew Willy (Selfridges), Peter McCombie MW (educator)

United States: Steve Tanzer (International Wine Cellar), Jane Garvey (Atlanta Journal - Constitution), Peter Granoff (Master Sommelier), Bruce Cass (writer), Gerald Boyd (writer), Dan Berger (writer), Jean Reilly (writer)

Australia: Nick Stock (sommelier), Tim White (writer)

Canada: Jacques Lessard (Societe des alcools du Quebec), Michael Bottner (writer), Steve Thurlow (Wine Access),

Germany: Juergen Mathaess (writer)

Denmark: Jorgen Aldrich (writer)

Marketing Promotions

As our exports continue to rise, use of specific marketing promotions that are aimed at reaching a wider target audience in specific market sectors will be organised by New Zealand Winegrowers.

In the UK a major promotion was run with Sainsbury's, a key multiple retailer, featuring in-store (500 stores nationwide with 350 gondola ends), on-line, magazine and Drinks Club elements. Also in the UK, an independent retailer promotion was held, with consumers being driven to over 100 shops throughout the UK. The learnings from these promotions are being applied to other markets.



New Zealand Pinot Noir is fast becoming an exciting addition to the growing collection of international Pinots. Kiwi growers were pioneers in cool climate grape growing and their passion for making the world's best Pinot is unmatched anywhere in the world

Gerald Boyd (USA), winereviewonline.com, 2005

If your palate is a bit jaded by oaky Chardonnays from other countries, New Zealand is the definitive alternative, with scintillating, pure fruit flavours

Julian Dyer, Sainsbury's wine buyer (UK), March 2005

Domestic Marketing Programme

New Zealand remains the number one market for New Zealand wineries and there has been a renewed focus to further increase education levels and loyalty to New Zealand Wine amongst target audiences. The appointment of PR agency NBPR on 1 April 2005 has helped put together a pro-active approach to key opinion leaders. A strategic relationship announced in March 2005 with ACNielsen means that wineries will be able to receive quarterly updates on supermarket wine sales in New Zealand.

In terms of events, apart from the Air New Zealand Wine Awards (see page 16), three New Zealand Wine Varietal Forums were held: the Sauvignon Blanc Forum in August 2004, the Cabernet Merlot Forum in November 2004 and the Pinot Noir Forum in January 2005. A high attendance from New Zealand producers and marketers was achieved.

In addition the first New Zealand Wine New Release Tasting was held for key trade and media in Auckland and Christchurch. Over 180 wines from 45 wineries were showcased to over 70 attendees.

Wine New Zealand in August 2004 attracted 2,763 visitors and approximately 160 wineries.

NZ Winegrowers would like to thank the following organisations for their support:



Jan, Feb 05

NZ Wine Fair Dublin (Ireland)
Annual Trade Tasting, London (UK)
Boston Wine Expo (USA)
NZ Wine Fairs: Sydney, Canberra, Brisbane, Melbourne (Aust.)

Mar, April 05

NZ Wine Fair Tokyo (Japan)
Washington DC Int'l Wine Festival (USA)
Vancouver Playhouse International Wine Festival (Canada). New Release Tasting (UK, USA, Aust.)
Spring Regional Tastings (UK)

May, June 05

NZ Wine Fairs Chicago, Boston, New York, Washington DC (USA).
London Int'l Wine Trade Fair (UK). NZ Wine Fairs: Montreal, Toronto, Calgary, Vancouver (Canada). Summer Regional Tastings (UK)
NZ Wine Fairs Los Angeles, San Francisco (USA)
Annual Food & Wine Magazine Classic at Aspen (USA)

AIR NEW ZEALAND WINE AWARDS 2004



The Air New Zealand Wine Awards is recognised as the premier wine competition in New Zealand.

Over 1000 wines are entered annually and are rigorously judged to identify trophy winners for each category. There are 20 separate category trophies including a Reserve Wine of the Show Trophy and a Champion Wine of the Show Trophy. Trophy wines are selected from gold medal winners.

The Awards are organised by New Zealand Winegrowers and have been supported by Air New Zealand, the major sponsor of the event, since 1987. Additionally nineteen individual sponsors support the category trophies.

In conjunction with the Awards, a formal trophy presentation dinner is held as a showcase for the New Zealand wine industry. This is a high profile black tie affair, with a quality focus both in terms of wine and fine New Zealand cuisine.



Air New Zealand Champion Wine of the Show Trophy

Villa Maria Reserve Pinot Noir 2003

Apparently cutlery, crockery, food, staff and goodness knows what else was trucked into Marlborough and yet, the synergy and efficiency of the evening, let alone the quality of the food and service, was sublime. Matthew Jukes, Daily Mail UK, International Judge 2004

Bell Gully Reserve Wine of the Show Trophy

Villa Maria Single Vineyard Keltern
Chardonnay 2003

New World

Champion Sparkling Wine Trophy

Cardmember Paradox Marlborough
Methode Traditionelle

P&O Nedlloyd

Champion Gewurztraminer Trophy
Villa Maria Reserve Gewurztraminer 2004

AMPM Marketing

Champion Riesling Trophy
Villa Maria Cellar Selection Seddon
Riesling 2002

Air Sea Global

Champion Pinot Gris Trophy
Martinborough Vineyards Burnt Spur
Martinborough Pinot Gris 2004

Esvin Wine Resources

Champion Sauvignon Blanc Trophy
Amor-Bendall Sauvignon Blanc 2004

ACI Glass Packaging New Zealand

Champion Chardonnay Trophy
Villa Maria Single Vineyard Keltern
Chardonnay 2003

Nissan New Zealand Ltd

Champion Open White Wine Trophy
Astrolabe Sauvignon Blanc 2004

Bayleys Realty Group

Champion Other White Varieties Trophy
Trinity Hill New Wave Viognier 2004

Distinguished Vineyards

Champion Export White Wine Trophy
Astrolabe Sauvignon Blanc 2004

Hortresearch

Champion Rose or Blush Trophy
Hunter's Rose 2004

Cospak New Zealand

Champion Pinot Noir Trophy
Villa Maria Reserve Pinot Noir 2003

Huka Lodge

Champion Merlot Trophy
Villa Maria Reserve Merlot 2002

Business World Travel

Champion Syrah Trophy
Passage Rock Syrah 2003

Carter & Associates

Champion Cabernet Sauvignon and/or
Merlot Predominant Blend Trophy
Esk Valley Reserve Merlot Malbec Cabernet
Sauvignon 2002

Herald On Sunday

Champion Open Red Wine Trophy
Mt Difficulty Roaring Meg Pinot Noir 2003

BDO Spicers

Champion Other Red Varieties Trophy
Villa Maria Single Vineyard Omahu
Malbec 2002

Williams & Kettle/Fruited Supplies

Champion Export Red Wine Trophy
No Award

Marlborough Bottling Company

Champion Medium Sweet
or Sweet Wine Trophy
Forrest Estate Botrytised Riesling 2004



AIR NEW ZEALAND
WINE AWARDS



SUSTAINABLE WINEGROWING NZ®



Sustainable Winegrowing New Zealand® is an industry initiative directed through New Zealand Winegrowers. Its objective is to ensure the longevity of the industry through the promotion of best practises for sustainable grape and wine production throughout New Zealand. With a growing trade and consumer demand for environmentally friendly products, this programme provides an important platform to promote the industry overseas as a world leader in environmentally sustainable wine production.

The Sustainable Winegrowing programme not only addresses the use of agrichemicals, which is perhaps the issue most visible and sensitive to public opinion, but also the more far reaching environmental issues such as soil health, water availability and quality and biodiversity. In the winery it addresses resource management, waste management and process management issues. Sustainable Winegrowing also promotes responsible behaviour in terms of the well being of staff, neighbours and the community.

Growth in Membership

Membership has continued to climb steadily. The Sustainable Winegrowing vineyard programme was initiated ten years ago, but in the last two years membership has grown by 35% to 431 participating vineyards. This represents more than 60% of the nation's producing vineyards encompassing 11,600 hectares of grape production.

The Sustainable Winegrowing winery programme was piloted in 2002, and launched nationwide in July 2004.

51 wineries are currently members, jointly they are responsible for processing over 70,000 tonnes of grapes, this being approximately half of the vintage. This is very positive result given the short time the winery programme has been in operation.

Key developments in 2004/5

The uplift in membership has resulted in a substantial increase in collected data. The 341 vineyard scorecards and 1,411 spray diaries collected in 2004/5 provide key research data, enabling Sustainable Winegrowing to benchmark and monitor industry practices, provide feedback to members and provide a basis for continuous improvement.

Spray technology and compliance to HSNO regulations was targeted as an industry focal area in 2004/2005. Sustainable Winegrowing contributed to the Focus Vineyards Initiative and ran a series of workshops in the eight wine-growing regions, providing access to the latest thinking and research results on vineyard spraying operations.

Accredited wineries are now able to use Sustainable Winegrowing endorsements (logo) on their wine bottles for wines produced from accredited vineyard grapes. This will verify their commitment to environmentally responsible production (Accredited vineyards can also be acknowledged on bottle back labels). Four wineries have confirmed they will take up this option for their 2005 vintage and Sustainable Winegrowing will be focussing on expanding on this in the future as part of a planned initiative to increase awareness of the industry's ongoing commitment to sustainable production.

The future of Sustainable Winegrowing New Zealand

New Zealand is strategically placed to be a world leader in sustainable wine initiatives. During the developmental years the programme has purposely been limited in its scope, however it is now appropriate to expand the coverage of the programme, and to focus on profiling the benefits of New Zealand sustainability produced wine on a global scale. To ensure we capitalise fully on the international potential, independent consultants Outsourced Environmental have been commissioned to conduct a review and provide recommendations. They will look at ways to enhance the programme on the ground and provide advice on achieving global initiatives, taking in to consideration European and US perspectives. The first report will be available in March 2006, and following that a plan for implementation will be developed.

The strategic aim is to expand the scheme to cover all New Zealand vineyards and wineries, and to become a recognised world leader in sustainable wine production.



Sustainable Winegrowing Membership - Year End June 2005

Region	Auck./Nthld.	Gisborne	Hawkes Bay	Wairarapa	Marlborough	Nelson	Cant./Waipara	Otago	Total
Total Vineyard Members	25	32	104	32	154	25	15	44	431
Vineyard Area (ha)*	162	800	3,171	403	5,814	375	392	476	11,593
Total Winery Members	2	2	17	4	15	5	0	6	51

Research, Surveys and Publications

Research

In order to ensure research projects are appropriately targeted and fully accountable, the past year has seen the Research Committee reformed around an improved portfolio management structure.

The Winegrowers Research Committee consists of:

Chair: Dr Alan Limmer.

Science & Innovations Manager: Phillip Manson.

Seasonal Vineyard Management: Dr. Damian Martin, General Manager, Bankhouse Vineyards. John Van der Linden, Viticulturalist, Ager Sectus

Long-term Vineyard Management: Dr. Rod Bonfiglioli, Researcher, Riversun Nurseries. Diane Stewart, Group Senior Viticulturalist, Nobilo Wine Group

Innovation and Catastrophe Awareness: Andrew Frost, Winemaker/Researcher, Allied Domecq. Dr. Mike Trought, Research Leader, Marlborough Wine Research Centre.

These three portfolios, combined with a new research strategy, provide a sound platform for the future development of research projects.

Seasonal Vineyard Management

Focus vineyards: What is best practice and how to improve adoption of this best practice?

With funding support from MAF Sustainable Farming Fund, Gimblett Gravels Group and other industry stakeholders

Interactions between nitrogen, sugar accumulation, wounding and susceptibility to Botrytis bunch rot.
Dion Mundy et al. (HortResearch) Mike Trought (Marlborough Wine Research Centre)

Effective Botrytis management in a zero residue market.
Trevor Lupton (Lewis Wright Ltd)

Vaporjet thermal treatment for managing botrytis bunch rot by eliminating primary inoculum on vineyard floor.
Greg Tate (Crophealth Services)

Relationships between environmental factors, ABA, berry potassium and bunch stem necrosis in *Vitis vinifera*.
Andrea Pickering, Ian Warrington (Massey University)

Influence of crop load and perennial wood volume on Pinot Noir.

Mike Trought, Jeff Bennet (Marlborough Wine Research Centre)

Chemical application rate and volume determination in winegrapes
David Manktelow (Agribusiness Training)

Innovation and Catastrophe Awareness

Remote sensing of grapevine canopies
JP Praat (Lincoln ventures)

Precision viticulture and remote sensing strategy workshop
New Zealand Winegrowers and Marlborough Wine Research Centre

Sensory evaluation of wine: a psychological interpretation
Wendy Parr (Marlborough Wine Research Centre)

Sensory evaluation of wine: development of methodologies and protocols for sensory evaluation of research wines
Wendy Parr (Marlborough Wine Research Centre)

Investigation of Vine Stunting in Marlborough
Dion Mundy (HortResearch)

Lack of vigor of vines in Marlborough
Ian Harvey (Plantwise)

Testing for residues and off flavours in experimental wines
HortResearch

Surveys

Vineyard Survey 2004
Frontier Mapping

Vintage Survey 2005**
New Zealand Winegrowers

Quarterly Sales Survey 2004/2005
New Zealand Winegrowers

Export Projections Survey 2005 - 2009
New Zealand Winegrowers

Remuneration Survey 2005
Strategic Pay for New Zealand Winegrowers

Marlborough Pruning Surveys
New Zealand Winegrowers

Publications

Monthly Newsletter to Members**
New Zealand Winegrowers

New Zealand Winegrower
Published quarterly by WineZeal Enterprises Ltd under authority of New Zealand Winegrowers

Grape and Wine Industry Statistical Annual 2004*

New Zealand Winegrowers

Monthly New Zealand Wine Export Report**

Annual Seminar Series 2004: Background Papers**
New Zealand Winegrowers

Romeo Bragato Conference Proceedings
(available for purchase)

Export Wine Grape Spray Schedule 04/05**
Clarke Horticulture Consultancy for Winegrowers of New Zealand

International Labelling Guide and Matrix (including updates)**
New Zealand Winegrowers

New Zealand Winegrowers Annual Plan and Budget 2005 and Beyond to 2010**
New Zealand Winegrowers

Marketing Plans: UK, USA, Australia & Canada
New Zealand Winegrowers (Available only to Country Generic Fee Payers)

New Zealand Wine Generic Promotional Programme 2005/06**
New Zealand Winegrowers

New Zealand Wine Promotional Material
New Zealand Winegrowers
(Available for purchase)

New Zealand Wine CD Rom
New Zealand Winegrowers
(Available for purchase)

New Zealand Winegrowers Post Event Reports**
New Zealand Winegrowers

New Zealand Winegrower's Board Meeting Reports**
New Zealand Winegrowers

Sustainable Winegrowing New Zealand®: Report on 2003-04 season scorecard and spray diary data*
Sarah Gurnsey and Nicola Park (HortResearch)

ACNielsen Scantrak Data Reports**

Bell Gully Legal Guide

Guide to New Zealand Winemaking Regulations**

* Denotes those available on www.nzwine.com

** Denotes those available on www.nzwine.com/members



STATISTICAL SECTION

Summary of New Zealand Wine 1995-2005

	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
Number of wineries	204	238	262	293	334	358	382	398	421	463	516
Producing area (hectares)	6,110	6,610	7,410	7,580	9,000	10,197	11,648	13,787	15,800	17,809	19,960*
Average yield (tonnes per hectare)	12.2	11.4	8.1	10.3	8.9	7.8	6.1	8.6	4.8	9.1	6.9
Average grape price (\$ per tonne)	887	829	842	1,005	1,054	1,153	1,441	1,634	1,929	1,876	NA
Tonnes crushed (thousands)	74.5	75.3	60.0	78.3	79.7	80.1	71.0	118.7	76.4	165.5	142.0
Total production (millions of litres)	56.4	57.3	45.8	60.6	60.2	60.2	53.3	89.0	55.0	119.2	102.0
Domestic sales of NZ wine (millions of litres)	30.9	35.6	38.8	38.2	38.4	41.3	36.2	32.6	35.3	35.5	45.0
Consumption per capita (litres NZ wine)	8.7	9.9	10.4	10.1	10.1	10.6	9.3	8.3	8.8	8.8	11.2
Export volume (millions of litres)	7.8	11.0	13.1	15.2	16.6	19.2	19.2	23.0	27.1	31.1	51.4
Export value (millions of NZ\$FOB)	40.8	60.3	75.9	97.6	125.3	168.6	198.1	246.4	281.9	302.6	434.9
Stock : sales ratio	2.14:1	2.06:1	1.66:1	1.72:1	1.76:1	1.60:1	1.72:1	2.34:1	1.88:1	2.6:1	1.67:1

* Forecast





Grape Growers and Wineries 1995-2005

WINERIES BY CATEGORY	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
Category 1	188	221	244	272	313	331	353	369	388	425	466
Category 2	12	13	14	17	17	23	24	26	30	34	44
Category 3	4	4	4	4	4	4	3	3	3	4	6
Total	204	238	262	293	334	358	380	398	421	463	516
Category 1 Annual sales not exceeding 200,000 litres Category 2 Annual sales between 200,000 & 2,000,000 litres Category 3 Annual sales exceeding 2,000,000 litres											

WINERIES BY REGION	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
Northland	4	4	5	6	7	7	7	8	7	8	10
Auckland	58	65	68	70	80	79	81	82	89	88	90
Waikato/Bay of Plenty	11	12	13	14	13	12	12	13	13	13	17
Gisborne	9	9	8	9	12	13	15	17	16	17	19
Hawkes Bay	24	31	33	35	41	44	50	53	56	58	62
Wairarapa	24	26	31	34	33	37	41	45	44	49	54
Nelson	11	12	15	15	22	25	28	27	26	24	29
Marlborough	35	43	47	52	60	62	63	68	74	84	101
Canterbury/Waipara	20	24	27	34	39	39	37	38	42	46	50
Otago	8	11	14	23	26	39	45	46	52	75	82
Other areas	0	1	1	1	1	1	1	1	2	1	2
Total	204	238	262	293	334	358	380	398	421	463	516

GRAPE GROWERS BY REGION	Auck	Waikato	Gisborne	HB	Wairarapa	Nelson	Marlb	Waipara	Cant	Otago	Total
2003	13	9	89	136	29	37	254	6	19	42	634
2004	17	5	97	126	17	28	275	6	12	11	594
2005	18	7	108	168	33	40	415	7	12	17	825



STATISTICAL SECTION

New Zealand Producing Vineyard Area 1997-2007



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BY GRAPE VARIETY (hectares)	1997	1998	1999	2000	2001	2002	2003	2004	*2005	*2006	*2007
Muller Thurgau	627	537	520	430	377	307	256	155	132	109	101
Chardonnay	1,618	2,006	2,449	2,858	3,303	3,427	3,515	3,617	3,731	3,865	3,884
Sauvignon Blanc	1,453	1,678	2,008	2,485	2,843	3,685	4,516	5,897	7,043	7,569	8,016
Chenin Blanc	134	139	154	150	127	113	108	72	71	67	63
Gewurztraminer	85	85	103	145	156	178	197	210	258	277	281
Riesling	314	343	432	503	493	529	653	666	806	859	869
Muscat Varieties	184	177	191	188	145	135	134	136	137	130	130
Semillon	190	232	215	235	227	233	257	306	336	331	336
Reichensteiner	60	74	65	64	52	47	59	61	55	45	31
Pinot Gris	32	61	90	130	157	232	316	381	494	672	766
Cabernet Sauvignon	507	555	653	671	744	745	741	687	678	666	671
Pinot Noir	495	596	826	1,126	1,491	2,029	2,624	3,239	3,623	3,959	4,020
Pinotage	83	64	65	75	81	87	82	82	84	88	82
Merlot	346	405	535	674	912	1,077	1,249	1,487	1,592	1,629	1,629
Cabernet Franc	70	88	111	121	148	170	180	213	210	215	247
Syrah	30	40	51	62	87	117	134	183	222	253	264
Malbec	20	25	49	69	101	116	152	168	180	182	188
Other & unknown	1,162	475	483	211	204	560	627	249	308	418	446
Total	7,410	7,580	9,000	10,197	11,648	13,787	15,800	17,809	19,960	21,334	22,024

BY REGION (hectares)	1997	1998	1999	2000	2001	2002	2003	2004	*2005	*2006	*2007
Auckland/Northland	191	321	345	393	390	448	461	591	594	643	684
Waikato/Bay of Plenty	90	100	100	119	130	137	142	151	159	162	162
Gisborne	1,180	1,424	1,447	1,681	1,652	1,774	1,885	1,810	1,853	1,874	1,857
Hawkes Bay	1,744	1,829	2,336	2,443	3,132	3,463	3,702	3,873	4,326	4,582	4,665
Wairarapa	180	212	281	327	380	475	595	737	758	788	794
Nelson	115	161	175	203	324	398	485	548	588	659	688
Marlborough	2,655	2,747	3,477	4,054	4,561	5,731	6,831	8,539	9,877	10,443	10,907
Canterbury/Waipara	190	350	363	442	466	482	601	716	862	1,066	1,131
Otago	135	210	207	280	322	534	703	844	942	1,118	1,137
Other & unknown	930	226	269	255	291	345	395	457	513	546	564
Total	7,410	7,580	9,000	10,197	11,648	13,787	15,800	18,266	20,472	21,881	22,589

*Note: Forward estimate, assumes surveys cover 97.5% of the vineyard area. Source: New Zealand Winegrowers Surveys.

New Zealand Vintages 1995-2005

BY GRAPE VARIETY (tonnes)	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
Muller Thurgau	15,387	13,838	9,739	10,579	8,941	6,353	4,231	4,806	1,685	3,888	2,144
Chardonnay	12,346	13,870	12,683	18,169	17,823	23,593	17,067	33,883	15,534	35,597	29,741
Sauvignon Blanc	11,015	12,354	11,511	15,136	20,580	15,472	20,826	36,742	28,266	67,773	63,297
Chenin Blanc	2,428	2,609	2,255	2,768	2,099	1,992	1,041	1,322	391	1,325	629
Gewurztraminer	985	732	510	937	493	594	460	990	529	1,325	1,164
Riesling	2,949	2,877	2,471	3,400	3,462	4,070	4,377	5,038	3,376	5,647	4,792
Muscat Varieties	5,036	5,028	3,753	4,448	3,885	3,487	1,694	2,623	1,242	1,828	2,098
Semillon	2,528	2,342	1,944	2,319	2,593	2,189	1,887	3,053	2,192	3,511	2,388
Viognier											155
Reichensteiner	1,867	1,813	991	1,693	1,407	1,185	723	1,184	644	1,140	675
Pinot Gris	n/a	n/a	149	257	411	572	747	1,214	836	1,888	1,655
Other White Vinifera	3,854	3,843	2,410	2,313	1,912	939	801	1,253	330	668	360
Cabernet Sauvignon	4,360	4,169	2,824	4,220	3,723	3,792	2,782	4,375	3,201	4,045	3,018
Pinot Noir	4,480	4,617	3,427	4,489	4,844	6,319	8,015	10,402	9,402	20,145	14,578
Pinotage	1,097	949	504	887	444	868	487	863	588	917	708
Merlot	2,660	2,857	2,036	3,430	3,252	4,090	2,573	6,502	4,957	9,330	9,194
Cabernet Franc	637	611	534	710	618	702	332	827	602	858	782
Syrah	n/a	n/a	69	203	192	257	244	397	330	691	758
Malbec	n/a	n/a	63	159	214	363	273	731	458	1,106	763
Other Red Vinifera	354	599	260	328	291	400	375	430	221	400	459
All Hybrids	543	232	173	91	116	20	51	51	38	17	47
Total	72,526	73,340	58,306	76,536	77,300	78,069	68,986	116,686	74,821	162,100	139,406
Industry Total*	74,500	75,300	60,000	78,300	79,700	80,100	71,000	118,700	76,400	166,000	142,000

BY REGION (tonnes)	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
Northland	64	57	32	108	55	105	84	186	182	144	183
Auckland	1,874	1,553	1,092	869	1,224	1,363	614	1,526	715	1,497	948
Waikato/Bay of Plenty	617	761	526	334	552	637	411	932	497	457	210
Gisborne	22,289	22,330	18,172	23,649	22,133	21,820	12,936	26,587	14,350	25,346	22,493
Hawkes Bay	20,632	21,172	16,533	22,751	19,472	23,886	10,887	25,661	10,832	30,429	28,098
Wairarapa	933	1,072	786	804	607	1,124	1,457	2,022	1,311	2,820	1,649
Nelson	683	761	838	898	1,383	1,125	2,313	1,785	3,149	4,563	2,454
Marlborough	24,509	24,192	19,585	25,558	29,229	26,212	36,962	54,496	40,537	92,581	81,034
Canterbury/Waipara	756	1,059	512	960	1,551	788	1,779	1,972	1,422	2,825	895
Otago	168	376	230	605	1,094	1,009	1,543	1,519	1,825	1,439	1,441
Other	1	7	0	0	0	0	0	0	0	0	0
Total	72,526	73,340	58,306	76,536	77,300	78,069	68,986	116,686	74,821	162,100	139,406
Industry Total*	74,500	75,300	60,000	78,300	79,700	80,100	71,000	118,700	76,400	166,000	142,000

* Note: The data shown are the results from the NZMG's Annual Vintage Surveys, whereas 'Industry Total' represents the tonnes crushed by the total wine industry. The difference between 'Total' and 'Industry Total' is data from wine companies who did not respond to the Vintage Survey.
Source: New Zealand Winegrowers Annual Vintage Surveys.

STATISTICAL SECTION

New Zealand Wine Exports by Market 1995-2005

		1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
UK	L	5.324	7.440	8.135	7.997	9.041	10.464	9.918	11.858	12.258	13.864	21.124
	\$	27.625	40.626	47.149	50.590	68.135	84.673	92.728	117.981	113.729	119.786	162.120
USA	L	0.145	0.188	0.508	0.979	1.494	2.510	3.132	3.776	5.758	7.266	12.975
	\$	1.055	1.545	4.256	8.974	14.357	26.53	40.815	48.225	67.390	80.026	113.237
Australia	L	0.584	1.163	1.635	2.414	2.291	2.402	2.373	3.569	4.661	5.654	9.762
	\$	3.671	6.055	9.211	14.412	16.186	23.857	26.059	38.132	51.621	56.285	88.033
Netherlands	L	0.083	0.153	0.205	0.474	0.331	0.683	0.903	0.801	0.525	0.487	1.716
	\$	0.591	1.189	1.755	3.530	2.622	5.281	7.656	7.119	5.058	4.404	12.688
Canada	L	0.297	0.334	0.275	0.415	0.386	0.648	0.612	0.713	0.988	0.700	1.477
	\$	1.525	1.617	1.506	3.001	3.014	5.641	6.312	7.687	10.351	6.934	13.907
Japan	L	0.316	0.264	0.373	0.625	0.767	0.365	0.391	0.268	0.326	0.426	0.491
	\$	1.057	0.874	1.077	3.857	4.761	3.980	5.038	4.486	4.423	5.967	5.903
Germany	L	0.041	0.104	0.820	0.414	0.283	0.226	0.377	0.155	0.220	0.175	0.307
	\$	0.402	0.863	3.148	2.473	2.450	2.423	3.324	1.965	2.900	2.446	3.289
Ireland	L	0.151	0.126	0.185	0.138	0.212	0.300	0.278	0.318	0.423	0.461	0.573
	\$	0.793	0.762	0.956	1.015	1.595	2.173	2.151	2.893	4.141	4.307	5.200
Others	L	0.848	1.241	0.936	1.697	1.813	1.572	1.261	1.513	1.490	2.067	2.948
	\$	4.130	6.738	6.828	9.781	12.221	14.076	14.021	17.925	17.700	22.443	30.479
Total	L	7.789	11.013	13.072	15.153	16.618	19.170	19.245	22.971	27.114	31.101	51.373
	\$	40.849	60.269	75.886	97.633	125.341	168.634	198.104	246.413	281.839	302.599	434.856

* Note: All figures are in millions.
Source: Statistics New Zealand.





New Zealand Wine Exports by Variety 2001-2005

	2001		2002		2003		2004		2005	
	litres	%	litres	%	litres	%	litres	%	litres	%
Cabernet or Merlot Blend	1,080,401	5.5	959,949	4.3	782,702	2.9	758,002	2.4	890,349	1.7
Cabernet Sauvignon	98,426	0.5	54,658	0.2	39,397	0.1	36,061	0.1	24,403	0.0
Chardonnay	3,150,823	16.1	3,110,480	13.8	2,806,091	10.2	3,597,739	11.5	4,577,895	8.9
Chardonnay Blend	323,072	1.6	466,178	2.1	11,477	1.2	69,799	0.2	10,926	0.0
Chenin Blanc	13,782	0.1	17,164	0.1	11,477	0.0	12,052	0.0	11,239	0.0
Fortified	91,056	0.5	35,376	0.2	54,500	0.2	38,737	0.1	30,899	0.1
Generic Red	140,283	0.7	304,326	1.3	103,832	0.4	99,953	0.3	118,369	0.2
Generic White	1,552,441	7.9	1,210,912	5.4	1,286,083	4.7	1,221,039	3.9	1,212,807	2.4
Gewurztraminer	58,244	0.3	46,528	0.2	83,500	0.3	74,228	0.2	111,190	0.2
Merlot	268,626	1.4	265,073	1.2	217,746	0.8	410,003	1.3	714,307	1.4
Muller Thurgau	220,219	1.1	36,953	0.2	5,877	0.0	48,123	0.2	2,916	0.0
Other Red Varietals	169,986	0.9	220,689	1.0	196,130	0.7	127,767	0.4	91,820	0.2
Other White Varietals	45,719	0.2	14,623	0.1	69,307	0.3	100,842	0.3	141,884	0.4
Pinot Gris	93,068	0.5	100,478	0.4	150,366	0.5	121,825	0.4	254,165	0.5
Pinot Noir	539,307	2.7	849,377	3.8	1,252,697	4.6	1,651,907	5.3	2,672,857	5.2
Riesling	596,831	3.0	599,748	2.7	627,124	2.3	637,913	2.0	821,086	1.6
Rose	40,121	0.2	21,600	0.1	8,151	0.0	54,540	0.2	307,271	0.6
Sauvignon Blanc	9,532,352	48.6	12,359,146	54.8	17,155,794	62.5	19,747,071	63.1	36,310,275	70.9
Sauvignon Blend	447,002	2.3	334,319	1.5	530,863	1.9	494,186	1.6	242,609	0.5
Semillon	43,870	0.2	44,321	0.2	45,382	0.2	26,231	0.1	59,425	0.1
Sparkling	1,067,100	5.4	1,488,201	6.6	1,641,455	6.0	1,910,905	6.1	2,555,926	5.0
Sweet Wines	42,577	0.2	26,408	0.1	31,930	0.1	53,593	0.2	56,878	0.1
Total	19,615,306	100.0	22,566,507	100.0	27,429,346	100.0	31,292,516	100.0	51,219,496	100.0

Source: Wine Export Certification Service.
* Data will differ slightly in total volume to that obtained through Statistics New Zealand.



STATISTICAL SECTION

New Zealand Wine Exports - Year End June 2005

		White	Red	Sparkling*	Fortified	Total
United Kingdom	L	17,072,669	1,873,397	2,177,873		21,123,939
	\$	125,280,496	19,664,447	17,174,579		162,119,522
U.S.A	L	11,282,343	1,005,831	687,043	14	12,975,231
	\$	94,712,244	12,604,483	5,920,189	412	113,237,328
Australia	L	7,832,594	687,492	1,240,793	795	9,761,674
	\$	69,390,310	7,950,310	10,675,173	16,961	88,032,754
Canada	L	1,322,497	134,426	16,027	4,291	1,477,241
	\$	11,977,537	1,631,331	176,067	122,257	13,907,192
Netherlands	L	1,558,098	115,324	42,430	4	1,715,856
	\$	11,157,176	1,229,266	301,637	283	12,688,362
Denmark	L	484,095	43,669	720		528,484
	\$	3,929,079	667,063	12,245		4,608,387
Ireland	L	470,658	69,972	32,153		572,783
	\$	4,174,787	746,874	278,502		5,200,163
Japan	L	316,929	157,826	16,172	3	490,930
	\$	3,077,710	2,607,102	218,156	522	5,903,490
Germany	L	259,028	42,429	5,954	1	307,412
	\$	2,506,087	659,530	122,917	22	3,288,556
Others	L	1,667,247	514,110	237,973	373	2,419,703
	\$	17,658,854	5,823,750	2,364,194	23,497	25,870,295
TOTAL	L	42,266,158	4,644,476	4,457,138	5,481	51,373,253
	\$	343,864,280	53,584,156	37,243,659	163,954	434,856,049

Source: Statistics New Zealand.
*Sparkling category may be over-represented as a result of discrepancies in official data.



Wine Imports into New Zealand 1995-2005

BY COUNTRY OF ORIGIN		1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
Australia	Million L	15.462	13.391	16.201	21.772	20.762	20.655	21.331	25.091	32.363	27.636	24.340
South Africa	Million L	0.563	0.670	0.529	0.427	0.354	0.190	0.408	7.159	6.172	9.648	6.151
Italy	Million L	0.888	1.043	0.915	0.739	0.749	1.886	2.445	3.270	1.105	1.380	1.632
France	Million L	0.898	0.607	0.898	1.340	0.854	1.012	0.726	1.101	1.241	1.220	0.903
Argentina	Million L				0.021	0.301	0.167	0.692	0.080	0.181	0.713	0.890
Others	Million L	0.175	0.913	0.211	0.225	0.163	0.729	0.523	0.429	0.352	1.401	0.884
Chile	Million L	0.089	1.337	2.232	0.737	1.327	1.085	2.423	4.565	2.594	2.319	0.668
Spain	Million L	6.744	3.088	1.123	2.520	3.344	2.475	1.377	0.195	0.362	0.708	0.404
Total	Million L	25.515	21.318	22.409	28.231	27.853	28.556	33.411	41.890	44.373	45.025	35.872

BY PRODUCT TYPE		1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
White	Million L	14.085	9.610	9.696	13.739	11.530	10.881	13.692	18.686	18.803	23.160	16.328
Red	Million L	8.395	9.456	10.742	12.563	13.936	15.282	17.437	20.728	21.936	17.739	15.710
Sparkling	Million L	1.793	1.389	1.205	1.059	1.484	1.564	1.585	1.729	2.895	3.575	3.365
Champagne	Million L	0.330	0.218	0.214	0.265	0.295	0.386	0.197	0.236	0.290	0.385	0.376
Fortified	Million L	0.911	0.646	0.553	0.605	0.607	0.443	0.498	0.511	0.447	0.166	0.093
Total	Million L	25.515	21.318	22.409	28.231	27.853	28.556	33.411	41.890	44.373	45.025	35.872

Source: Statistics New Zealand



STATISTICAL SECTION

Wine Imports into New Zealand Year End June 2005

		White	Red	Sparkling	Champagne	Fortified	Total
Australia	L	7,908,016	14,274,029	2,100,741		56,918	24,339,704
	\$	29,877,938	63,771,947	11,637,168		1,280,033	106,567,086
South Africa	L	6,065,314	59,533	26,339		231	6,151,417
	\$	4,365,635	378,875	130,059		7,922	4,882,491
Chile	L	568,472	99,025	294			667,791
	\$	825,128	309,662	69,686			1,204,476
Italy	L	591,443	504,363	531,481		4,929	1,632,216
	\$	2,365,540	2,939,073	3,899,248		103,295	9,307,156
France	L	126,837	335,796	63,598	375,775	1,140	903,146
	\$	2,008,499	4,852,184	424,851	14,273,517	50,233	21,609,284
Spain	L	46,595	246,393	102,386		8,276	403,650
	\$	120,543	1,027,453	650,151		328,546	2,126,693
Argentina	L	803,612	61,383	25,443			890,438
	\$	696,179	293,678	73,072			1,062,929
Others	L	217,691	130,177	514,502		21,547	883,917
	\$	880,393	752,819	1,141,212		1,209,796	3,984,220
Total	L	16,327,980	15,710,699	3,364,784	375,775	93,041	35,872,279
	\$	41,439,855	74,325,691	18,025,447	14,273,517	2,979,825	150,744,335

Source: Statistics New Zealand



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MEMBERSHIP LISTS: WINERIES YEAR

Category 1. Annual Grape Wine Sales Not Exceeding 200,000 Litres

3 Brothers Winery

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WAIKATO/BAY OF PLENTY

Abbey Cellars

Warren & Jan Haworth
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HAWKES BAY

Akarangi Wines

Morton Osborne
PO Box 8539, Havelock North, Hawkes Bay
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HAWKES BAY

Akarua

Warren Jackson
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CENTRAL OTAGO

Ake Ake Vineyard

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NORTHLAND

Alan McCorkindale Ltd

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CANTERBURY/WAIPARA

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WAIARAPA

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WAIARAPA

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NELSON

Alpha Domus Ltd

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HAWKES BAY

Alpine Pacific Wine Company Ltd

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CENTRAL OTAGO

Amor-Bendall Wines

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Ascension Vineyard Ltd

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AUCKLAND

Ashwell Vineyards

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WAIARAPA

Askerne Winery

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HAWKES BAY

Astrolabe Wines Ltd

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MARLBOROUGH

Ata Rangi Ltd

Clive Paton
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WAIARAPA

Atalaya Vineyards

Christian Le Gros
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NELSON

Auntsfield Estate Ltd

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MARLBOROUGH

Aurum Wines Ltd

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CENTRAL OTAGO

Awarua Terraces

Alistair Bowes
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HAWKES BAY

Bald Hills Vineyard

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MARLBOROUGH

Bannock Brae Estate Ltd

C R & C E Brown
Cairmuir Road, RD2, Cromwell
Ph 03 4454426
Email bbe@hug.co.nz
CENTRAL OTAGO

Beach House Wines

Christopher Harrison
C/- Roosters Brewhouse
RD5, Hastings, Hawkes Bay
Ph 06 8794127 Fax 06 8797410
Email chris@beachhouse.co.nz
www.beachhouse.co.nz
HAWKES BAY

Bell Hill Vineyard Ltd

Marcel Giesen & Sherwyn Veldhuizen
PO Box 24, Waikari, North Canterbury 8276
Ph 03 3794374 or 027 2031031
Fax 03 3794374
Email bellhill@xtra.co.nz
CANTERBURY/WAIPARA

Bendemeer Estates Ltd

Mark Taylor
PO Box 662, Queenstown
Ph 03 4410021 Fax 03 4427271
Email marktaylor@petra.co.nz
CENTRAL OTAGO

Benfield & Delamare

Bill Benfield
35 New York Street, Martinborough
Ph 06 3069926 Fax 06 3069926
Email bendel@xtra.co.nz
WAIARAPA

Benwood Wines

Ray Watson
PO Box 50, Tai Tapu, Canterbury
Ph 03 3296191 Fax 03 3296192
CANTERBURY/WAIPARA

Berakah Estate Ltd

Malcolm & Jill Adams
Hammerichs Road, RD3, Blenheim
Ph 03 5705971 Fax 03 5705971
Email berakah@xtra.co.nz
MARLBOROUGH

Beros Estate

Ernest Beros
137 Nelson Road, Taupaki, Auckland
Ph 09 4128626
AUCKLAND

Berridge Vineyard Estates Ltd

Tim Morrison-Deaker
PO Box 85, Cromwell
Ph 027 6228925 Fax 03 4412310
Email grapetoucher@xtra.co.nz
CENTRAL OTAGO

Bilancia

Lorraine Leheny
PO Box 2508, Stortford Lodge, Hastings
Ph 06 8799711 Fax 06 8797511
Email bilancia@xtra.co.nz
HAWKES BAY

Birchwood Lane Vineyard

Dr Rainer Eschenbruch
161D Newell Road, RD3, Hamilton 2021
Ph 07 8562019 Fax 07 8582619
WAIKATO/BAY OF PLENTY

Black Barn Vineyards

Francis de Jager
Black Barn Road, Havelock North, Hawkes Bay
Ph 06 8777985 Fax 06 8777816
Email francis@blackbarn.com
HAWKES BAY

Black Estate Wines

R G & K Black
614 Omih Road, RD3, Amberley
Ph 03 3145888 Fax 03 3145800
Email black.estate@paradise.net.nz
CANTERBURY/WAIPARA

Black Ridge Winery

Verdun Burgess
PO Box 54, Alexandra, Central Otago 9181
Ph 03 4492059 Fax 03 4492597
Email blackridge@clear.net.nz
www.blackridge.co.nz
CENTRAL OTAGO

Blackenbrook Wines Ltd

Daniel & Ursula Schwarzenbach
Baldwin Road, RD1, Tasman, Nelson
Ph 03 5266888 Fax 03 5266888
Email blackenbrook@xtra.co.nz
www.blackenbrook.co.nz
NELSON

Bladen

Dave Macdonald
PO Box 68, Renwick, Marlborough
Ph 03 5729417 Fax 03 5729217
Email bladen@xtra.co.nz
www.bladen.co.nz
MARLBOROUGH

Blake Family Vineyard Ltd

Mike Collins
125 Gimblett Road, RD5, Hastings
Ph 06 8799936 Fax 06 8799986
Email mcollins@bfvwine.com
www.bfvwine.com
HAWKES BAY

Blind River Wines Ltd

Barry Feickert
Redwood Pass, Awatere Valley, RD4, Blenheim
Ph 03 5757704 or 025 472777 Fax 03 5757709
Email barry@rpv.co.nz
MARLBOROUGH

Blitvic, Mrs M

6772 State Highway 12, RD4, Dargaville
Ph 09 4397026
NORTHLAND

Blue Sun Ltd Cracroft Chase Vineyard

Alessandro Laryn
110 Shalamar Drive, Cashmere
Christchurch 8002
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CANTERBURY/WAIPARA

Boda Wines (NZ) Ltd

Yona Boda (Jack)
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GISBORNE

Borthwick Vineyard

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Ph 06 3727512 or 0274 673478
Fax 06 3727513
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www.borthwick.co.nz
WAIRARAPA

Bouldevines Wines Ltd

Janey Walsh & Chrissie Borck
198 Dog Point Road, RD2, Blenheim
Ph 03 5728498 Fax 03 5728439
Email pjwalsh@xtra.co.nz
MARLBOROUGH

Bradshaw Estate Winery

Wayne Bradshaw
291 Te Mata Road, RD12, Havelock North,
Hawkes Bay
Ph 06 8775795 Fax 06 8773317
Email hawkesbaywine@xtra.co.nz
HAWKES BAY

Brajkovich, Ivan

PO Box 106, Kaikohe
Ph 09 4010396 Fax 09 4011672
NORTHLAND

Brasells Bridge Vineyard

Michael Radford
(Trustee of Forbes Family Trust)
237 Brasell Road, RD2, Timaru
Ph 025 6731122
CANTERBURY/WAIPARA

Briar Vale Estate

John Currie
PO Box 279, Alexandra, Central Otago
Ph 03 4488390 Fax 03 4488390
Email powerls@es.co.nz
CENTRAL OTAGO

Brick Bay Wines

Christine Didsbury
PO Box 146, Matakana
Ph 09 5242831 or 021 2697197
Fax 09 5242831
Email wines@brickbay.co.nz
www.brickbay.co.nz
AUCKLAND

Bridge Pa Vineyards Ltd

Lisa Daysh
PO Box 1048, Napier
Ph 06 8350820 Fax 06 8350851
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www.bridgepa.co.nz
HAWKES BAY

Brighams Wines Ltd

Michael Selak
PO Box 536, Kumeu, Auckland
Ph 09 4164229 Fax 09 4166336
Email mks@iconz.co.nz
www.winenetwork.co.nz
AUCKLAND

Brightwater Vineyards Ltd

Gary & Valley Neale
546 Main Road, RD1, Brightwater, Nelson
Ph 03 5441066 Fax 03 5441065
Email gary@brightwaterwine.co.nz or
valley@brightwaterwine.co.nz
www.brightwaterwine.co.nz
NELSON

Brightwater Wines Ltd

Chris Prattley
PO Box 3424, Richmond, Nelson
Ph 03 5446668 Fax 03 5441506
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MARLBOROUGH

Brookfields Vineyards (1977) Ltd

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Ph 06 8344615 Fax 06 8344622
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HAWKES BAY

Brunton Road Wines Ltd

Richard & Kirsten Searle
44 Brunton Road, RD2, Gisborne
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Email kirsten@bruntonroad.co.nz
GISBORNE

Buljan Wines

Mate Buljan
122 Hobsonville Road, Hobsonville, Auckland
Ph 09 4168484
AUCKLAND

Bulmer Harvest Ltd

Brian Shanks
PO Box 911, Gisborne
Ph 06 8688300 or 021 466020 Fax 06 8684742
Email brian.shanks@fostersgroup.com
GISBORNE

C & R Wines

Clare Bisso
PO Box 12 058, Christchurch
Ph 029 2008174 Fax 03 9626658
Email cb@trowsdale.com
CANTERBURY/WAIPARA

Cable Bay Vineyards

Neill Culley
PO Box 320, Oneroa, Waiheke Island
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www.cablebayvineyards.co.nz
AUCKLAND

Campagna Wines

Keith Crone
PO Box 11308, Ellerslie, Auckland
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Email kcrone@pl.net
AUCKLAND

Canodoro Wines

Greg Robins
125 New York Street, Martinborough
Ph 06 3068801 or 025 477937 Fax 06 3068802
Email canodoro@xtra.co.nz
WAIRARAPA

Canterbury House Winery Ltd

Kathleen Corsbie
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Email info@canterburyhouse.co.nz
www.canterburyhouse.com
CANTERBURY/WAIPARA

Cape Campbell Wines

Murray Brown & Lucy Weenink
PO Box 5024, Springlands, Blenheim
Ph 03 5794250 or 021 2213837
Fax 03 5794251
Email wine@capecampbell.co.nz
www.capecampbell.co.nz
MARLBOROUGH

Carrick

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www.carrick.co.nz
CENTRAL OTAGO

Cashmore: Richard & Andrea

71 Emeny Road, RD2, Tauranga
Ph 07 5481945 Fax 07 5481948
Email ac@realtygroup.co.nz
WAIKATO/BAY OF PLENTY

Castalia Wines Ltd

Emma Lowe & Marcelo Nunez Cofre
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www.castaliawines.co.nz
HAWKES BAY

Cellier Le Brun Ltd

PO Box 33, Renwick, Blenheim
Ph 03 5728859 Fax 03 5728814
Email sales@lebrun.co.nz
www.lebrun.co.nz
MARLBOROUGH

Central Hawkes Bay Wines Ltd

John Ashworth
Te Matua, RD1, Takapau, Central Hawkes Bay
Ph 06 8558321 Fax 06 8558321
HAWKES BAY

Central Otago Wine Co Ltd

Jenny Blance
PO Box 160, Cromwell
Ph 03 4453100 Fax 03 4453101
Email wine@cowine.co.nz
CENTRAL OTAGO

Chapman Road Estate

Paul Harrex
Chapman Road, 1 RD, Alexandra
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Email dunstansprayers@xtra.co.nz
CENTRAL OTAGO

Chard Farm

Rob Hay
Gibbston, RD1, Queenstown, Central Otago
Ph 03 4426110 Fax 03 4418400
Email rob@chardfarm.co.nz
www.chardfarm.co.nz
CENTRAL OTAGO

Charles Wiffen Wines Ltd

Charles Wiffen
1639 Parnassus Road, Cheviot, Canterbury
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MARLBOROUGH

Chateau Raphael Ltd

Pierre Ergas
PO Box 5017, Springlands, Blenheim
Ph 03 5727004 Fax 03 5775941
Email finevines@chateauraphael.com
www.chateauraphael.com
MARLBOROUGH

Chateau Waimarama Company Ltd

Chase Arquette
PO Box 8638, Havelock North, Hawkes Bay
Ph 06 8774822 Fax 06 8772980
Email w-estate@ramhb.co.nz
HAWKES BAY

Cheviot Vineyard

Steve Hand
185 Sinclair Road, Cheviot 8271, Canterbury
Ph 03 3198506
CANTERBURY/WAIPARA

Christchurch Polytechnic

David Richardson
School of Horticulture, PO Box 540,
Christchurch 8015
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Email richardsond@chcpoly.ac.nz
www.chcpoly.ac.nz/hort
CANTERBURY/WAIPARA

Christensen Estate Ltd

Julie & Basil Christensen
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Ph 09 3777648
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AUCKLAND

Churton

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MARLBOROUGH

WINERIES YEAR END 2005

Category 1. Annual Grape Wine Sales Not Exceeding 200,000 Litres

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WAIRARAPA

Claddagh Vineyard

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WAIRARAPA

Clay Cliffs Estate

B R Gilbert
PO Box 2, Omarama
Ph 03 4389654 Fax 03 4389656
CENTRAL OTAGO

Clayridge Vineyards Ltd

Mike Just
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Blenheim
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Email clayridge@xtra.co.nz
MARLBOROUGH

Clearview Estate Winery

Tim Turvey & Helma Van den Berg
194 Clifton Road, Te Awanga, RD2, Hastings
Hawkes Bay
Ph 06 8750150 Fax 06 8751258
Email enquiries@clearviewestate.co.nz
www.clearviewestate.co.nz
HAWKES BAY

Clifford Bay Estate Ltd

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www.cliffordbay.co.nz
MARLBOROUGH

Clos Henri Ltd

Jasper & Sally Raats
PO Box 535, Blenheim
Ph 03 5727923 Fax 03 5727926
Email sally@closhenri.com
MARLBOROUGH

Clos Marguerite

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Email vanhove@xtra.co.nz
MARLBOROUGH

Collard Brothers Ltd

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Ph 09 8388341 Fax 09 8375840
Email collardsnzwines@xtra.co.nz
AUCKLAND

Coney Wines Ltd

Margaret Coney
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Email coneywines@xtra.co.nz
WAIRARAPA

Contour Estate Vineyards Ltd

Bruce & Linsey-Ann Taylor
PO Box 91, Matakana 1241
Ph 09 4230002 Fax 09 4145141
Email contourestate@xtra.co.nz
AUCKLAND

Cooks Landing (2000) Ltd

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Email cookslanding@xtra.co.nz
www.cookslanding.co.nz
WAIKATO/BAY OF PLENTY

Corazon Wines Ltd

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Email shayne@corazonwines.co.nz
www.corazonwines.co.nz
AUCKLAND

Cottier Estate

Peter Cottier
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Email cottier@xtra.co.nz
WAIRARAPA

Cottle Hill Winery

Mike Webb
PO Box 657, Keri Keri
Ph 09 4075203 Fax 09 4076808
Email cottle-hill@xtra.co.nz
NORTHLAND

Covell Estate Wines Ltd

Bob Covell
RD1, Galatea, Murupara
Ph 07 3664827 Fax 07 3664071
WAIKATO/BAY OF PLENTY

Crab Farm Winery

James Jardine
511 Main Road, Bay View, Hawkes Bay
Ph 06 8366678 Fax 06 8367379
Email info@crabfarmwinery.co.nz
www.crabfarmwinery.co.nz
HAWKES BAY

Crown Range Wines Ltd

Dave Nicholas
Winepartners Ltd, PO Box 147-113, Ponsopni
Auckland
Ph 09 6306176 Fax 09 6306176
Email dave@crownrangewines.co.nz
CENTRAL OTAGO

D R Wines Ltd (Dry River Wines Ltd)

Heather Gibbs & Neil McCallum
PO Box 72, Martinborough
Ph 06 3069388 Fax 06 3069275
Email info@dryriver.co.nz
www.dryriver.co.nz
WAIRARAPA

Daniel Schuster Wines Ltd

Danny Schuster
192 Reeces Road, RD3, Amberley 8251
North Canterbury
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Email info@danielschusterwines.com
www.danielschusterwines.com
CANTERBURY/WAIPARA

David Papa Estate Wines

David Papa
Station Road, Huapai, Auckland
Ph 09 4129524
AUCKLAND

De Gyffarde Wines

Rod Lofthouse
PO Box 5052, Springlands, Blenheim
Ph 03 5791729
Email dgwinz@xtra.co.nz
MARLBOROUGH

Destiny Bay Vineyards

Sean Spratt
379 Gordons Road, RD1, Waiheke Island
Ph 09 3723313 Fax 09 3722655
Email sean@praemia.com
www.praemia.com
AUCKLAND

Dog Point Vineyard

James Healy & Ivan Sutherland
PO Box 52, Renwick, Marlborough
Ph 03 5728294 Fax 03 5728040
Email info@dogpoint.co.nz
www.dogpoint.co.nz
MARLBOROUGH

Domaine Georges Michel Ltd

Adele Le Brun
Vintage Lane, RD3, Blenheim
Ph 03 5727230 Fax 03 5727231
Email georgesmichel@xtra.co.nz
www.georgesmichel@xtra.co.nz
MARLBOROUGH

Domaine Jaquierey

Mark Jaquierey
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Ph 021 499990
Email mark@domainejaquierey.co.nz
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CENTRAL OTAGO

Drumsara Wines Ltd

J A N Matheson
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Email info@drumsara.com
www.drumsara.com
CENTRAL OTAGO

Dry Gully Vineyard

William Moffitt
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Central Otago
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Email dry.gully@xtra.co.nz
CENTRAL OTAGO

Dry Plains Fine Wines Ltd

Paul Mesman
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www.dryplains.co.nz
CANTERBURY/WAIPARA

Eastern Institute of Technology Winery

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HAWKES BAY

Edbrooke Vineyard Ltd

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AUCKLAND

Endeavour Wines

Anna McCallum & Ant Moore
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Email amccallum@endeavourwines.com.au
MARLBOROUGH

Equinox Wines Ltd

Eddie Aickin
C/- Horwath Francis Aickin, PO Box 2, Kaitiaki
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www.equinoxwines.co.nz
HAWKES BAY

Eradus Wines Ltd

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Escarpment Vineyard

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WAIRARAPA

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HAWKES BAY

Eskdale Winegrowers Ltd

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HAWKES BAY

Fairhall Downs Estate Wines

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www.fairhalldowns.co.nz
MARLBOROUGH

Fairmont Estate Winery

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www.handcraftedwines.com
WAIRARAPA

Felton Road Wines Ltd

Blair Walter
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www.feltonroad.com
CENTRAL OTAGO

Fenton Estate

Richard Barker Harland
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HAWKES BAY

Fiddler's Green Wines Ltd

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www.fiddlersgreen.co.nz
CANTERBURY/WAIPARA

Fino Valley Wines

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AUCKLAND

Firstland Vineyards

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www.firstland.co.nz
WAIKATO/BAY OF PLENTY

Floating Mountain

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www.floatingmountain.com
CANTERBURY/WAIPARA

Fossil Ridge

Darryl & Tranja Fry
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Ph 03 5447459 Fax 03 5449463
Email fossil.ridge@xtra.co.nz
NELSON

Foxes Island Wines Ltd

John Belsham
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Email john@foxes-island.co.nz
www.foxes-island.co.nz
MARLBOROUGH

Fraser River Estate

Shayne Hitchcock
PO Box 102, Alexandra, Central Otago
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CENTRAL OTAGO

French Farm Winery

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www.frenchfarm.co.nz
CANTERBURY/WAIPARA

Fromm Winery

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Email lastrada@frommwineries.com
www.frommwineries.com
MARLBOROUGH

Fullers Vineyard

Ray Allen
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AUCKLAND

Gatehouse Wines Ltd

Peter Gatehouse
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CANTERBURY/WAIPARA

Gecko Wines Ltd

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CANTERBURY/WAIPARA

Gibbston Highgate Estate

Swava & Jack Pocięcha
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CENTRAL OTAGO

Gibbston Valley Wines Ltd

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CENTRAL OTAGO

Gillman Vineyard Ltd

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AUCKLAND

Gisborne Wine Company

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GISBORNE

Gladstone Vineyard

Christine Kernohan
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www.gladstone.co.nz
WAIRARAPA

Glen Garth Farm Ltd

Jennifer Boyne
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WAIRARAPA

Glenarry Hancocks Ltd

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AUCKLAND

Glenmark Wines

John McCaskey
RD3, Amberley, North Canterbury
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www.glenmarkwines.com
CANTERBURY/WAIPARA

Glover's Vineyard

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www.glovers-vineyard.co.nz
NELSON

Golden Bay Wines Ltd

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Email petros@goldenbaywines.com
www.goldenbaywines.com
NELSON

Golden Gate Vineyards

Zita Antonovich
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Ph 09 8385634
AUCKLAND

Golden Slope Ltd

Geordie Witters
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Fax 06 8679102 or 8686199
Email office@twwiners.co.nz
GISBORNE

Goldschmidt Vineyards

Yolyn Goldschmidt
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Email forefatherswine@aol.com
www.forefatherswine.com
MARLBOROUGH

Grandview Wines

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AUCKLAND

Gravitas

Martyn Nicholls
PO Box 23, Renwick, Blenheim
Ph 03 5722731 Fax 03 5722732
Email ceo@new-zealand-wines.com
www.new-zealand-wines.com
MARLBOROUGH

Greenhough Vineyard

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NELSON

Harrier Rise Vineyard

Tim Harris
PO Box 489, Kumeu, Auckland
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AUCKLAND

Hatton Estate Gimblett Road Ltd

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Email info@hattonestate.com
www.hattonestate.com
HAWKES BAY

Hawkdun Rise

John & Suzanne Grant
241 Letts Gully Road, Alexandra, Central Otago
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www.vineyardstay.co.nz
CENTRAL OTAGO

Hawkesburn Terraces Vineyard Ltd

Matt Douglas
Redhatch Lodge, Harpsden, Henley-on-Thames
Oxfordshire RG9 4AF, United Kingdom
Ph 00441 491577638
CENTRAL OTAGO

Haythornthwaite Wines

Mark Haythornthwaite
PO Box 7, Martinborough
Ph 06 3069889 or 04 4944738 Fax 06 3068998
Email mark@haythornthwaite.co.nz
www.haythornthwaite.co.nz
WAIRARAPA

Henderson Valley Wines Ltd

Aaron Roberts
C/- Misty Valley Wholesalers
225 Henderson Valley Road, Henderson,
Auckland
Ph 09 8387934
AUCKLAND

Heron's Flight Vineyard

David Hoskins
49 Sharp's Road, Matakana, RD2
Warkworth 1241
Ph 09 4227915 Fax 09 4229654
Email contact@heronsflight.co.nz
AUCKLAND

Herzog Wine Collection Ltd

Trading as Herzog Winery & Luxury Restaurant
Hans Herzog
81 Jeffries Road, RD3, Blenheim
Ph 03 5728770 Fax 03 5728730
Email info@herzog.co.nz
www.herzog.co.nz
MARLBOROUGH

Hettinga Estates Ltd

Rembertus Hettinga
PO Box 577, Hastings
Ph 06 8764363 Fax 06 8732000
Email estate@hettinga.co.nz
www.hettinga.co.nz
HAWKES BAY

Hihi Wines

Andrew Nimmo
53 Bond Road, RD1, Gisborne
Ph 06 8625077
Email andy_nimmo@xtra.co.nz
GISBORNE

Himmelsfeld

Elizabeth Eggers
Gardner Valley Road, RD1, Upper Moutere
Nelson
Ph 03 5432223 Fax 03 5432223
NELSON

Hinton Estate Vineyard

Howard Hinton
C/- N S & E N Hinton Ltd
PO Box 383, Alexandra
Ph 03 4488231 or 03 4492414 Fax 03 4486266
Email info@hinton.co.nz
www.hinton.co.nz
CENTRAL OTAGO

Hitchen Road Vineyard

Kenneth & Patricia Graham
PO Box 9726, Newmarket, Auckland
Ph 09 5230511 Fax 09 5230516
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AUCKLAND

Holmes Brothers

David Holmes
McShanes Road, Richmond, Nelson
Ph 03 5444230 Fax 03 5444231
Email david@organicwines.co.nz
www.organicwines.co.nz
NELSON

Huia Vineyards Ltd

Mike & Claire Allan
PO Box 92, Renwick, Blenheim
Ph 03 5728326 Fax 03 5728331
Email wine@huia.net.nz
www.huia.net.nz
MARLBOROUGH

Hurunui River Wines

Mark Hassall & Wendy Alabaster
110 Costellos Road, Hawarden
North Canterbury
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Email hanley@ihug.co.nz
CANTERBURY/WAIPARA

Hyperion Wines

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PO Box 165, Matakana 1240
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Email info@hyperion-wines.co.nz
www.hyperion-wines.co.nz
AUCKLAND

WINERIES YEAR END 2005

Category 1. Annual Grape Wine Sales Not Exceeding 200,000 Litres

ID Wines Ltd

Paul Parsonson
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HAWKES BAY

Independent Liquor NZ Ltd

Lesley Old
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AUCKLAND

Indevin Ltd

Duncan McFarlane
PO Box 164, Marlborough
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MARLBOROUGH

Inverness Estate Ltd

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www.inverness.co.nz
AUCKLAND

Isola Estate Ltd

Allan Foreman
74 Onetangi Road, RD, Waiheke Island
Ph 09 3726697 Fax 09 3726697
AUCKLAND

Jamie Tait Wines

Jamie Tait
George Harvey Road, RD1, Upper Moutere
Nelson
Ph 03 5432012 Fax 03 5432012
Email jamietaitwines@xtra.co.nz
NELSON

Johanneshof Cellars Ltd

Edel Everling
RD3, Koromiko, Blenheim
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Email johanneshof.cellars@xtra.co.nz
MARLBOROUGH

John Mellars of Great Barrier Island

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AUCKLAND

Johner Estate Vineyards

Steven Bates
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WAIRARAPA

Joyce Whyte Estate

Janet Whyte
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Email info@giesen.co.nz
MARLBOROUGH

Judge Rock

Paul Jacobson & Angela Chiaroni
36 Hillview Road, RD1, Alexandra
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Email wines@judgerock.co.nz
www.judgerock.co.nz
CENTRAL OTAGO

Judge Valley Vineyard

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OTHER

Julicher Estate

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WAIRARAPA

K V Wines Ltd

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AUCKLAND

Kahurangi Estate

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NELSON

Kaikoura Wine Company

Neroli Gold
PO Box 11, Kaikoura
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www.kaikourawines.co.nz
MARLBOROUGH

Kaimira Estate

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Nelson
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NELSON

Kaituna Valley

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CANTERBURY/WAIPARA

Kanuka Forest Wines Ltd

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WAIKATO/BAY OF PLENTY

Karaka Point Vineyard

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AUCKLAND

Karaka Vineyards

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AUCKLAND

Karikari Estate

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Kaitaia, Northland
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NORTHLAND

Kathy Lynskey Wines Ltd

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MARLBOROUGH

Kawarau Estate

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CENTRAL OTAGO

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HAWKES BAY

Kenley Vineyard

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Central Otago
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CENTRAL OTAGO

Kennedy Point Vineyard

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AUCKLAND

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MARLBOROUGH

Kerr Farm Vineyards

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AUCKLAND

Kingsley Estate

Kingsley Tobin
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HAWKES BAY

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GISBORNE

Knights Road Winery Ltd

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GISBORNE

Knightsbridge Wine Co Ltd

Brian Shanks
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GISBORNE

Konrad & Co. Wines Ltd

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MARLBOROUGH

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MARLBOROUGH

Koura Bay Wines Ltd

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MARLBOROUGH

Kumeu River Wines Ltd

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AUCKLAND

Kusuda Wines Ltd

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WAIRARAPA

La Pineta Vineyards Ltd

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AUCKLAND

Lamont Wines Ltd

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Fax 03 4741564
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www.lamontwines.com
CENTRAL OTAGO

Landmark Estate Wines Ltd

Zora Vitasovich
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Email landmarkestate@ihug.co.nz
www.landmarkestate.co.nz
AUCKLAND

Larcomb Vineyard

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CANTERBURY/WAIPARA

Lauregan Properties Ltd

Mike Old
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HAWKES BAY

Leaning Rock Vineyard

Mark Hesson
188 Hillview Road, RD1, Alexandra
Central Otago
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Email dhanap@es.co.nz
CENTRAL OTAGO

Lime Rock Wines Ltd

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Central Hawkes Bay
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www.limerock.co.nz
HAWKES BAY

Linacre Lane Wines

Peter Jackson & Jocelyn Wellington
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Email linacre.lane@xtra.co.nz
WAIRARAPA

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CANTERBURY/WAIPARA

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www.lincolnwines.co.nz
AUCKLAND

Locharburn Estates Ltd

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CENTRAL OTAGO

Lodestone

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Nelson 7152
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NELSON

Longview Estate

Mario Vuletich
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www.longviewwines.co.nz
NORTHLAND

Loopline Vineyard

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WAIRARAPA

Love Family Vineyard

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Email lovestock@xtra.co.nz
CENTRAL OTAGO

Lowburn Ferry

Jean & Roger Gibson
5 Swann Road, Lowburn Valley, RD2, Cromwell
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Email winecellar@otagowine.com
CENTRAL OTAGO

Lucknow Estate Winery

Bruce Nimon
3764 SH 50, RD1, Maraekakaho, Hawkes Bay
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www.lucknowestate.com
HAWKES BAY

Maharg Wines

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Email maharg@southnet.co.nz
CENTRAL OTAGO

Mahi Wines

Brian Bicknell
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Email wine@mahiwine.co.nz
MARLBOROUGH

Mahurangi Estate Winery Ltd

Hamish McDonald
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Email hamish@mahurangi.co.nz
www.mahurangi.co.nz
HAWKES BAY

Maison Esquilat

Pierre Esquilat
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Email pesquilat@xtra.co.nz
MARLBOROUGH

Margaret John Vineyard

John May
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CENTRAL OTAGO

Margrain Vineyard

Daryl Margrain
PO Box 97, Martinborough
Ph 06 3069202 or 3069292 Fax 06 3069297
Email wine@margrainvineyard.co.nz
www.margrainvineyard.co.nz
WAIRARAPA

Mark II Ltd

Mark Mason
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Ph 027 2716392
CENTRAL OTAGO

Marlborough Grape Processors Ltd

Chris Hagen
PO Box 43, Renwick, Blenheim
Ph 03 5728964 Fax 03 5728964
MARLBOROUGH

Marlborough Valley Cellars Ltd

Jules Taylor
PO Box 726, Blenheim
Ph 03 5793908 Fax 03 5793909
Email info@mvc.co.nz
MARLBOROUGH

Marlborough Vineyards Ltd

Steve Hotchin
PO Box 33-1656, Auckland
Ph 09 4867151 Fax 09 4867151
Email steve@mvmarlborough.co.nz
AUCKLAND

Marlborough Vintners Ltd

Fiona O'Boyle
309 Rapaura Road, RD3, Blenheim
Ph 03 5727270 or 021 704331 or 021 511478
Fax 03 5727269
Email admin@marlbwine.co.nz or
justin@marlbwine.co.nz
www.marlboroughwines.net.nz
MARLBOROUGH

Marsden Estate Ltd

Rod MacIvor
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Email marsdenestate@xtra.co.nz
www.marsdenestate.co.nz
NORTHLAND

Martinborough Vineyard Estates Ltd

Janine Tulloch
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Email janine@martinborough-vineyard.co.nz
www.martinborough-vineyard.co.nz
WAIRARAPA

Martinus Estate

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Email martinusestate@xtra.co.nz
www.martinus.co.nz
WAIRARAPA

Matahiwi Estate

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Email alastair.scott@matahiwi.co.nz
www.matahiwi.co.nz
WAIRARAPA

Matakana Estate

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AUCKLAND

Matariki Wines Ltd

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www.matarikiwines.co.nz
HAWKES BAY

Matawhero Wines Ltd

Denis Irwin
Riverpoint Road, RD1, Gisborne
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GISBORNE

Maven Wines Ltd

Phill Dagger
PO Box 42 231, Orakei, Auckland
Ph 021 753275
Email phill@mavenwines.co.nz
MARLBOROUGH

Mayfair Wine Cellars Ltd

Victor Ivcevic
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AUCKLAND

Mazuran's Vineyard Ltd

Rado & Antony Hladilo
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AUCKLAND

McCashins

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MARLBOROUGH

McNabb Calvert Trust

Alister Calvert
(As Trustee for the McNabb Calvert Trust)
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Ph 03 4773370
CENTRAL OTAGO

Mebus Estate

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WAIRARAPA

Melness Wines

Colin Marshall
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www.melnesswines.co.nz
CANTERBURY/WAIPARA

Mercator Wines

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CANTERBURY/WAIPARA

Millton Vineyard Ltd

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www.millton.co.nz
GISBORNE

Miro Vineyard

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AUCKLAND

Monarch Wines

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WAIRARAPA

Moore Thyme Ltd

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CENTRAL OTAGO

Morven Ferry Vineyard Ltd

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CENTRAL OTAGO

Morworth Estate Vineyard

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CANTERBURY/WAIPARA

WINERIES YEAR END 2005

Category 1. Annual Grape Wine Sales Not Exceeding 200,000 Litres

Moteo Wines

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HAWKES BAY

Mother's Cellar Ltd

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AUCKLAND

Mount Edward Winery

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CENTRAL OTAGO

Mount Maude

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CENTRAL OTAGO

Mount Michael Wines & Estates Ltd

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CENTRAL OTAGO

Mountford Vineyard Ltd

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CANTERBURY/WAIPARA

Moutere Hills Vineyard

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NELSON

Mt Difficulty Wines Ltd

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CENTRAL OTAGO

Mt Olympus

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MARLBOROUGH

Mt Rosa Wines Ltd

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www.mtrosa.com
CENTRAL OTAGO

Mudbrick Vineyard/Shepherds Point Vineyard

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AUCKLAND

Muddy Water Fine Wines

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CANTERBURY/WAIPARA

Muirlea Rise

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Email muirlea.rise@xtra.co.nz
WAIRARAPA

Murdoch Braewood Vineyard Ltd

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WAIKATO/BAY OF PLENTY

Murdoch James Estate Ltd

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www.murdochjames.co.nz
WAIRARAPA

Mystery Creek Wines Ltd

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WAIKATO/BAY OF PLENTY

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MARLBOROUGH

Neudorf Vineyards

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NELSON

Nevis Bluff Vineyard Ltd

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CENTRAL OTAGO

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WAIRARAPA

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WAIRARAPA

Ngaruroro Estate Winery Ltd

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HAWKES BAY

No 1 Family Estate

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MARLBOROUGH

Northburn Wine Co Ltd

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CENTRAL OTAGO

Northern Arch

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WAIRARAPA

Oasis Lodge

Michael & Penny Gardiner
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AUCKLAND

Observing Wines Ltd

W H Allen
83 Vintage Lane, RD3, Blenheim
Ph 03 5729275 Fax 03 5729271
Email info@observingwines.co.nz
www.observingwines.co.nz
MARLBOROUGH

Obsidian Vineyard

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AUCKLAND

Odyssey Wines

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AUCKLAND

Ohinemuri Estate Wines

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WAIKATO/BAY OF PLENTY

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NORTHLAND

Old Road Wines

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MARLBOROUGH

Olssen's Garden Vineyard

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CENTRAL OTAGO

Omaka Springs Estates Ltd

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MARLBOROUGH

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CANTERBURY/WAIPARA

Orinoco Vineyards

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NELSON

Otago Crown Wines Ltd

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CENTRAL OTAGO

Otago Polytechnic

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Pacific Rim Wines New Zealand Ltd

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CANTERBURY/WAIPARA

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Packspur Vineyard

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CENTRAL OTAGO

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AUCKLAND

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NORTHLAND

Park Estate Winery

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HAWKES BAY

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GISBORNE

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NELSON

Passage Rock Wines

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AUCKLAND

Peacock Ridge Ltd

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AUCKLAND

Peninsula Estate Wines Ltd

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AUCKLAND

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CENTRAL OTAGO

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WAIRARAPA

Pimlico Vineyards Ltd

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Pipeclay Gully Vineyard

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Central Otago
CENTRAL OTAGO

Pisa Moorings Vineyard Ltd

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Pond Paddock Vineyard Ltd

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WAIRARAPA

Porter's Pinot

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WAIRARAPA

Pouparae Park

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GISBORNE

Prophets Rock Vineyard Ltd

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CENTRAL OTAGO

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HAWKES BAY

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AUCKLAND

Provincial Vineyards

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MARLBOROUGH

Pukeora Estate Ltd

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Puriri Hills

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AUCKLAND

Putangitangi Wines Ltd

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MARLBOROUGH

Putiki Bay Vineyard Ltd

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AUCKLAND

Quality Wines of Marlborough Ltd

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MARLBOROUGH

Quarry Road Estate Ltd

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WAIKATO/BAY OF PLENTY

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CENTRAL OTAGO

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MARLBOROUGH

Rannach Vineyard Ltd

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AUCKLAND

Ransom Wines

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AUCKLAND

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MARLBOROUGH

Ravenhall Wine Co Ltd

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MARLBOROUGH

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AUCKLAND

Ridgeview Estate Ltd

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AUCKLAND

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NELSON

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Category 1. Annual Grape Wine Sales Not Exceeding 200,000 Litres

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MARLBOROUGH

Riverside Wines New Zealand Ltd

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www.riversidewines.co.nz
HAWKES BAY

Riversleigh Estate Ltd

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MARLBOROUGH

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Rongopai Wines Ltd

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CANTERBURY/WAIPARA

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WAIARAPA

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NORTHLAND

Sanderson Wines

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HAWKES BAY

Sandhurst Winery

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CANTERBURY/WAIPARA

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AUCKLAND

Saratoga Estate

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AUCKLAND

Schubert Wines Ltd

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WAIARAPA

Seibel Wines

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AUCKLAND

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MARLBOROUGH

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MARLBOROUGH

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Silverton Estate Ltd

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HAWKES BAY

Sleeping Dogs Ltd

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CENTRAL OTAGO

Smith Wine Co Ltd

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AUCKLAND

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WAIARAPA

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NELSON

Sowman Estate Ltd

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MARLBOROUGH

Spring Creek Vintners Ltd

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AUCKLAND

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AUCKLAND

St Lukes Estate Wines

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AUCKLAND

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Stonecroft Wines

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HAWKES BAY

Stonecutter Vineyard

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WAIARAPA

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AUCKLAND

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MARLBOROUGH

Stratford Wines

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WAIRARAPA

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CENTRAL OTAGO

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NELSON

Surveyor Thomson Wines Ltd

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CENTRAL OTAGO

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Te Kairanga Wines Ltd

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NELSON

Te Whare Ra Wines Ltd

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MARLBOROUGH

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TerraVin Wines Ltd

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MARLBOROUGH

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CANTERBURY/WAIPARA

The Orpington Partnership

Sandy & Tim Hazledine
PO Box 325, Wanaka, Otago
Ph 03 4438144 Fax 03 4438224
CENTRAL OTAGO

The Richmond Brook Wine Company Ltd

David Cosgrove
148d Wither Road, Blenheim
Ph 03 5792168 Fax 03 5792186
MARLBOROUGH

Thornbury Wines Ltd

Steve Bird
PO Box 5106, Mt Maunganui
Ph 07 5754313 or 027 4785298
Fax 07 5758729
Email steve@thornburywines.com
www.thornburywines.com
MARLBOROUGH

Three Fires Vineyard & Winery

Sharyn Hensman
PO Box 514, Queenstown
Ph 03 4423789 or 0274 373106
Fax 03 4423789
Email hensman@xtra.co.nz
CENTRAL OTAGO

Three Miners Vineyards Ltd

Jeffrey & Julie Price
89 McPherson Road, RD1, Alexander
Ph 03 4492343 Fax 03 4492343
Email minerslane@xtra.co.nz
CENTRAL OTAGO

Thyme Hill Vineyard

John & Jan Kelly
Letts Gully Road, RD3, Alexandra
Central Otago
Ph 03 4486236 or 021 1753422
Email thymehill@xtra.co.nz
www.thymehill.co.nz
CENTRAL OTAGO

Tiritiri Vineyard

Duncan & Judy Smith
Rural Bag 7417, Gisborne
Ph 06 8670372 Fax 06 8670372
Email tiritiri@xtra.co.nz
www.tiritiriestate.com
GISBORNE

Tirohana Estate

Toby & Saranne James
PO Box 233, Martinborough
Ph 06 3069933 Fax 06 3069943
Email info@tirohanaestate.com
www.tirohanaestate.com
WAIRARAPA

Tiwiwaka Wines

Morton & Elise Anderson
31 Oxford Street, Martinborough
Ph 06 3069904 or 0274 408143
Fax 06 3069904
Email tiwiwakawines@xtra.co.nz
WAIRARAPA

Tohu Wines Ltd

James Wheeler
PO Box 31129, Lower Hutt
Ph 04 5660001 Fax 04 5663447
Email enquiries@tohu.co.nz
www.tohuwines.co.nz
MARLBOROUGH

Tongariro River Estate

Ian Massam
PO Box 11540, Auckland
Ph 021 947779 Fax 09 3580793
Email ianm@weldonowen.co.nz
OTHER

Torlesse Wines Ltd

Kym Rayner
PO Box 8237, Riccarton, Christchurch
Ph 03 3771595 or 3146929 Fax 03 3771595
Email krayner@xtra.co.nz or
torlessewines@xtra.co.nz
www.torlesse.co.nz
CANTERBURY/WAIPARA

TorWood Organic Vineyard

Jeremy Baldwin
PO Box 367, Oneroa, Waiheke Island
Ph 09 3726076
Email torwood@torwood.co.nz
AUCKLAND

Totara Vineyards SYC Ltd

Gilbert Chan
219 Ngati Maru Highway, RD1, Thames
Ph 07 8686798 Fax 07 8688729
WAIKATO/BAY OF PLENTY

Tram Road Vineyard

Digby Briggs
1490 Tram Road, Swannanoa, RD1, Rangiora
Ph 03 3126061 Fax 03 3126062
Email tramroadwines@xtra.co.nz
CANTERBURY/WAIPARA

Trents Estate Vineyard

John Shanks
Trents Road, RD 6, Christchurch
Ph 03 3496940 Fax 03 3496940 or 3499528
Email trent@ihug.co.nz
CANTERBURY/WAIPARA

Tresillian

Heather Anderson
PO Box 6221, Upper Riccarton, Christchurch
Ph 03 3474101 Fax 03 3474104
Email wine@tresillian.co.nz
www.tresillian.co.nz
CANTERBURY/WAIPARA

Twilight Vineyards

Bruce & Joy Peart
105 Twilight Road, CLEVEDON, RD2, Papakura
Ph 09 2929502 Fax 09 2929502
Email info@twilightvineyards.com
www.twilightvineyards.com
HAWKES BAY

Two Paddocks Ltd

Felicity Oxnevad & Mark Field
PO Box 369, Queenstown 9191, Central Otago
Ph 03 4425988 or 027 2899220
Email mark@twopaddocks.com
www.twopaddocks.com
CENTRAL OTAGO

Unison Vineyard Ltd

Bruce Helliwell
2163 Highway 50, RD5, Hastings, Hawkes Bay
Ph 06 8797913 Fax 06 8797915
Email info@unisonvineyard.co.nz
www.unisonvineyard.co.nz
HAWKES BAY

Valli Vineyards

Grant Taylor
PO Box 2101, Wakatipu, Queenstown
Ph 03 4426778 Fax 03 4426785
Email valli@es.co.nz
www.valliwines.com
CENTRAL OTAGO

WINERIES YEAR END 2005

Category 1. Annual Grape Wine Sales Not Exceeding 200,000 Litres

van Asch Wines Ltd

Tim Fulton & Tim Deaker
PO Box 488, Queenstown
Ph 03 4412166 Fax 03 4427121
Email tim@highplains.co.nz
CENTRAL OTAGO

Vilagrad Wines

Pieter Nooyen
702 Rukuhia Road, RD2, Ohaupo
Ph 07 8252893 Fax 07 8252093
Email wines@vilagradwines.co.nz
www.vilagradwines.co.nz
WAIKATO/BAY OF PLENTY

Villa Noortheim

Jacques Vannoort & Yvonne Lindsay
PO Box 68, Clevedon
Ph 09 5309565 (Whitford Law Office)
Fax 09 5309564
Email jacqvan@xtra.co.nz
AUCKLAND

Vin Alto Ltd

Enzo Bettio
424 Creightons Road, Clevedon, RD2, Papakura
Auckland
Ph 09 2928845 Fax 09 2928867
Email vinalto@xtra.co.nz
AUCKLAND

Vinoptima Estate Ltd

Nick T Nobilo
138 Ngakoroa Road, Ormond RD1, Gisborne
Ph 09 3536565 or 06 8625520
Fax 09 3536555 or 06 8625526
Email enquiries@vinoptima.co.nz
www.vinoptima.co.nz
GISBORNE

Vinpro

Carol Bunn
PO Box 66, Cromwell
Ph 03 4453541 Fax 03 4453533
Email carol@vinpro.co.nz
CENTRAL OTAGO

Voss Estate Vineyards

Gary Voss
PO Box 78, Martinborough
Ph 06 3069668 Fax 06 3069668
Email info@vossstate.co.nz
www.vossstate.co.nz
WAIARAPA

Vynfields

John Bell & Kaye McAulay
PO Box 129, Martinborough
Ph 06 3069901 Fax 06 3069091
Email john@vynfields.com and
kaye@vynfields.com
www.vynfields.com
WAIARAPA

Waiheke Vineyards Ltd

Terry Dunleavy
PO Box 33114, Takapuna, Auckland 1309
Ph 09 4863859 or 3726884
Fax 09 4862341 or 3726884
Email terry@winezeal.co.nz
www.te-motu.com
AUCKLAND

Waimarie Wines

Nick J Nobilo & Steve M Nobilo
234 Muriwai Valley Road, RD1, Waimauku
Auckland
Ph 09 4119196 Fax 09 4119276
Email sales@waimariewines.co.nz
www.waimariewines.co.nz
AUCKLAND

Waimata Vineyard

Gary Quin
PO Box 640, Gisborne
Ph 06 8672010 or 025 2302486
Fax 06 8686606 or 06 8672024
Email gary@tairawhiti.ac.nz
www.waimata.ac.nz
GISBORNE

Waimea Estates (Nelson) Ltd

Michael Brown
PO Box 3444, Richmond, Nelson
Ph 03 5446385 Fax 03 5446385
Email winemaker@waimeaestates.co.nz
www.waimeaestates.co.nz
NELSON

Waiohika Estate

Lesley & Dean Witters
75 Waimata Valley Road, RD1, Gisborne
Ph 06 8674670 Fax 06 8674634
Email lesley@witters.co.nz
GISBORNE

Waipara Downs Wines

Keith Berry
Bains Road, RD3, Amberley, North Canterbury
Ph 03 3146873 Fax 03 3146879
Email scottberry@xtra.co.nz
CANTERBURY/WAIPARA

Waipara Hills Wine Estate Ltd

Lew Stribling
PO Box 16591, Hornby, Christchurch
Ph 03 3445052 Fax 03 3445053
Email waiparahills@xtra.co.nz
www.waiparahills.com
CANTERBURY/WAIPARA

Waipara Springs Wines Ltd

Andrew Grant
PO Box 17, Waipara, North Canterbury
Ph 03 3146777 Fax 03 3146777
Email wine@waiparasprings.co.nz
www.waiparasprings.co.nz
CANTERBURY/WAIPARA

Waipara West

Vic Tutton
376 Ram Paddock Road, Amberley RD2
North Canterbury
Ph 03 3148699 or 3148330 Fax 03 3148692
Email waiparawest@xtra.co.nz
www.waiparawest.com
CANTERBURY/WAIPARA

Waitiri Creek Wines Ltd

Paula Ramage
PO Box 74132, Market Road, Auckland
Ph 09 5200572 or 03 441 3315
Fax 09 5200965 or 03 441 3316
Email paula@waitiricreek.co.nz
www.waitiricreek.co.nz
CENTRAL OTAGO

Waiuku River Wines Ltd

Allan & Bronwyn Sheppard
455 Glenbrook Beach Road, RD1, Waiuku
Ph 09 2353375 or 021 968861
Email wvw@atrix.co.nz
AUCKLAND

Waiwera Estate

David Heraud
PO Box 111, Takaka, Nelson
Ph 03 5258059 or 03 5259858 (winery)
Fax 03 5259898
Email argofile@paradise.net.nz
NELSON

Wattlebank

Warwick Lancaster
20 Parliament Street, Thorndon, Wellington
Ph 04 4730373 Fax 04 4730374
Email wattlebank@xtra.co.nz
CANTERBURY/WAIPARA

West Brook Winery

Anthony Ivcevic
PO Box 21443, Henderson, Auckland
Ph 09 4119924 Fax 09 4119925
Email info@westbrook.co.nz
www.westbrook.co.nz
AUCKLAND

Weston Winery

Geoffrey Weston
25 Forbesbank Avenue, Wakari, Dunedin
Ph 03 4675544
Email weston.winery@paradise.net.nz
www.geocities.com/westonwinery
CENTRAL OTAGO

Whitestone Vineyard

Pip Sutherland
RD3, Amberley 8251
Ph 03 3146758 or 021 0400135
Email whitestonewines@xtra.co.nz
CANTERBURY/WAIPARA

William Hill Vineyard

David Grant
Dunstan Road, RD1, Alexandra, Central Otago
Ph 03 4488436 Fax 03 4488434
Email sales@williamhill.co.nz
www.williamhill.co.nz
CENTRAL OTAGO

William Thomas Wines

William Hoare
PO Box 90, Renwick, Blenheim
Ph 03 5728182 Fax 03 5729192
Email william@williamthomaswines.co.nz
www.williamthomaswines.co.nz
MARLBOROUGH

Wine Design Own Label Ltd

T/A Wine Design
Peter Stokell
PO Box 41 093, Ferrymead, Christchurch
Ph 03 3846969 or 027 5596969
Fax 03 3846970
Email winedesign@ownlabel.co.nz
www.ownlabel.co.nz
CANTERBURY/WAIPARA

Winslow Wines Ltd

Jennifer Tarring
PO Box 64, Martinborough
Ph 06 3069648 Fax 06 3069271
Email winwine@xtra.co.nz
WAIARAPA

Wishart Estate Winery Ltd

Robert Bird
PO Box 2, Bay View, Hawkes Bay
Ph 06 8366345 Fax 06 8366305
Email sales@wishartwinery.co.nz
HAWKES BAY

Woodbourne Estate

Rob Myers
2 Messines Road, Karori, Wellington
Ph 04 4764842 Fax 04 4764843
Email rob.myers@clear.net.nz
MARLBOROUGH

Wooring Tree Vineyard Ltd

Stephen Farquharson
C/- 7 Westmoreland Place, Cromwell
Central Otago
Ph 021 2095455
Email contact@wooringtree.co.nz
CENTRAL OTAGO

Woolleston Estates Ltd

Phillip Woolleston & Andrew Sutherland
243 Old Coach Road, RD1, Upper Moutere
Nelson
Ph 03 5432817 Fax 03 5432317
Email mail@woolleston.co.nz
www.woolleston.co.nz
NELSON

Wrights Wines Ltd

Geoffrey Wright
202 Wainui Road, Kaiti, Gisborne
Ph 06 8680967 Fax 06 8677334
Email info@wrightswines.co.nz
www.wrightswines.co.nz
GISBORNE

Wycroft

Lawrence Bryant
Matahiwi Road, RD8, Masterton
Ph 06 3770740 Fax 06 3770794
Email l.bryant@xtra.co.nz
WAIARAPA

Category 2. Annual Grape Wine Sales Between 200,000 – 2,000,000 Litres

Ager Sectus

Noel Scanlan
PO Box 1184, Napier, Hawkes Bay
Ph 06 8799737 Fax 06 8796068
Email nscanlan@agersectus.co.nz
www.crossroadswinery.co.nz
HAWKES BAY

Allan Scott Wines & Estates Ltd

Allan Scott
Jacksons Road, RD3, Blenheim
Ph 03 5729054 Fax 03 5729053
Email scott.wines@xtra.co.nz
www.allanscott.com
MARLBOROUGH

Babich Wines Ltd

Peter Babich
Babich Road, Henderson, Auckland
Ph 09 8337859 Fax 09 8339929
Email info@babichwines.co.nz
www.babichwines.co.nz
AUCKLAND

C J Pask Winery Ltd

Kate Radburn
PO Box 849, Hastings, Hawkes Bay
Ph 06 8797906 Fax 06 8796428
Email info@cjpaskwinery.co.nz
www.cjpaskwinery.co.nz
HAWKES BAY

Cardmember Wines Ltd

Jane Boyle
PO Box 2517, Shortland Street, Auckland 1015
Ph 09 3598200 Fax 09 3598199
Email jane.boyle@cardmember.co.nz
www.nz-wine-society.co.nz
AUCKLAND

Cloudy Bay Vineyards Ltd

Kevin Judd
PO Box 376, Blenheim
Ph 03 5209140 Fax 03 5209040
Email info@cloudybay.co.nz
www.cloudybay.co.nz
MARLBOROUGH

Coopers Creek Vineyard Ltd

Andrew Hendry
PO Box 140, Kumeu, Auckland
Ph 09 4128560 Fax 09 4128375
Email info@cooperscreek.co.nz
www.cooperscreek.co.nz
AUCKLAND

Craggy Range Vineyards Ltd

Steve Smith MW
PO Box 8749, Havelock North, Hawkes Bay
Ph 06 8737126 Fax 06 8737141
Email info@craggyrange.com
www.craggyrange.com
HAWKES BAY

The Crossings (Marlborough) Ltd

Peter Rickards
PO Box 3637, Richmond 7031
Ph 03 5442005 Fax 03 5442300
Email info@thecrossings.co.nz
www.thecrossings.co.nz
MARLBOROUGH

Donaldson Family Ltd

Prof. Ivan Donaldson & Chris Donaldson
Stockgrove Road, RD2, Waipara, Amberley
North Canterbury
Ph 03 3146869 or 03 3555937 Fax 03 3146861
Email info@pegasusbay.com
www.pegasusbay.com
CANTERBURY/WAIPARA

Forrest Estate Winery Ltd

Dr John Forrest
Blicks Road, Renwick, Marlborough
Ph 03 5729084 or 021 477502 Fax 03 5729086
Email forrestwines@xtra.co.nz
www.forrest.co.nz
MARLBOROUGH

Framingham Wine Company Ltd

Ken Rogers
PO Box 37, Renwick, Blenheim
Ph 03 5728884 Fax 03 5729884
Email info@framingham.co.nz
www.framingham.co.nz
MARLBOROUGH

Giesen Wine Estate Canterbury Ltd

Theo Giesen
PO Box 11066, Christchurch
Ph 03 3476729 Fax 03 3476450
Email info@giesen.co.nz
www.giesen.co.nz
CANTERBURY/WAIPARA

Goldwater Estate

Kim Goldwater & Ken Christie
18 Causeway Road, Putiki Bay, Waiheke Island
Ph 09 3727493 Fax 09 3726827
Email info@goldwaterwine.com
www.goldwaterwine.com
AUCKLAND

Highfield Estate

Alistair Soper
Brookby Road, RD2, Blenheim
Ph 03 5729244 Fax 03 5729257
Email winery@highfield.co.nz
www.highfield.co.nz
MARLBOROUGH

Hunter's Wines (NZ) Ltd

Jane Hunter
PO Box 128, Renwick, Blenheim
Ph 03 5728489 Fax 03 5728457
Email wine@hunters.co.nz
www.hunters.co.nz
MARLBOROUGH

Isabel Estate Vineyard

Michael Tiller
PO Box 29, Renwick, Blenheim
Ph 03 5728300 Fax 03 5728383
Email info@isabelestate.com
www.isabelestate.com
MARLBOROUGH

Jackson Estate Ltd

John Stichbury
22 Liverpool Street, Riverlands Estate, RD4,
Blenheim, Marlborough
Ph 03 5795523 Fax 03 5794423
Email info@jacksonestate.co.nz
www.jacksonestate.co.nz
MARLBOROUGH

Lake Chalice Wines Ltd

Christopher Gambitsis & Phil Binnie
PO Box 66, Renwick, Marlborough
Ph 03 5729327 Fax 03 5729327
Email wine@lakechalice.com
www.lakechalice.com
MARLBOROUGH

Lawson's Dry Hills Wines Ltd

Ross Lawson
PO Box 4020, Blenheim
Ph 03 5787674 Fax 03 5787603
Email wine@lawsonsdryhills.co.nz
www.lawsonsdryhills.co.nz
MARLBOROUGH

Mills Reef Winery Ltd

Tim Preston
PO Box 2247, Tauranga
Ph 07 5768800 Fax 07 5768824
Email winemaker@millsreef.co.nz
www.millsreef.co.nz
WAIKATO/BAY OF PLENTY

Mission Estate Winery

Peter Holley
PO Box 7043, Taradale, Hawkes Bay
Ph 06 8459350 Fax 06 8446023
Email missionwinery@clear.net.nz
www.missionestate.co.nz
HAWKES BAY

Morton Estate Ltd

Fiona MacDiarmid
PO Box 1334, Auckland
Ph 09 3005053 or 06 8749631
Fax 09 3005054 or 06 8749630
Email fionam@mortonestatewines.co.nz
www.mortonestatewines.co.nz
WAIKATO/BAY OF PLENTY

Morton Estate Ltd

Evan Ward
PO Box 2418, Stortford Lodge, Hastings
Ph 06 8749631 Fax 06 8749630
Email evanw@mortonestatewines.co.nz
www.mortonestatewines.co.nz
HAWKES BAY

Mount Riley Wines Ltd

John & Amy Buchanan
PO Box 33315, Takapuna, Auckland
Ph 03 5779900 or 09 4891042
Fax 03 5779901 or 09 4894502
Email info.mountriley@xtra.co.nz
www.mountriley.co.nz
MARLBOROUGH

Mud House Wine Company Ltd

John Joslin
16 Liverpool Street, Riverlands Estate
Marlborough
Ph 03 5785070 Fax 03 5785071
Email john@mudhouse.co.nz
www.mudhouse.co.nz
MARLBOROUGH

Nautilus Estate

Karyn Dean
PO Box 4494, Auckland
Ph 09 3661140 Fax 09 3661141
Email sales@nautilusestate.com
www.nautilusestate.com
MARLBOROUGH

The New Zealand Wine Company Ltd

Robert White
PO Box 67, Renwick, Marlborough
Ph 03 5728200 Fax 03 5728211
Email info@nzwineco.co.nz
www.nzwineco.co.nz
MARLBOROUGH

Ngatarawa Wines Ltd

Alwyn Corban
Ngatarawa Road, RD5, Hastings, Hawkes Bay
Ph 06 8797603 Fax 06 8796675
Email info@ngatarawa.co.nz
www.ngatarawa.co.nz
HAWKES BAY

Palliser Estate Wines of Martinborough

Richard Riddiford
PO Box 121, Martinborough
Ph 06 3069019 Fax 06 3069946
Email palliser@palliser.co.nz
www.palliser.co.nz
WAIARAPA

Sacred Hill Wines Ltd

David Mason
James Rochfort Place, RD5, Hastings
Hawkes Bay
Ph 06 8798760 Fax 06 8794158
Email enquiries@sacredhill.com
www.sacredhill.com
HAWKES BAY

Saint Clair Estate Wines Ltd

Neal Ibbotson
156 New Renwick Road, RD2, Blenheim
Ph 03 5788695 Fax 03 5788696
Email wine@saintclair.co.nz
www.saintclair.co.nz
MARLBOROUGH

Seifried Estate

Hermann & Agnes Seifried
PO Box 7020, Nelson
Ph 03 5445599 Fax 03 5445522
Email wines@seifried.co.nz
www.seifried.co.nz
NELSON

Sherwood Estate Wines Ltd

Dayne & Jill Sherwood
PO Box 2234, Stortford Lodge, Hastings
Ph 03 3146962 Fax 03 3146960
Email winery@sherwood.co.nz
www.sherwood.co.nz
CANTERBURY/WAIPARA

Sileni Estates Ltd

Grant Edmonds
PO Box 2234, Stortford Lodge, Hastings
Ph 06 8798768 Fax 06 8797187
Email info@sileni.co.nz
www.sileni.co.nz
HAWKES BAY

Spencer Hill Estate

Phil Jones
PO Box 3255, Richmond, Nelson
Ph 03 5432031 Fax 03 5432031
Email mail@spencerhillwine.com
www.spencerhillwine.com
NELSON

Spy Valley Wines

Blair Gibbs
37 Lake Timara Road, RD 6, Blenheim
Ph 03 5729840 Fax 03 5729830
Email info@spvalleywine.co.nz
www.spvalleywine.co.nz
MARLBOROUGH

St Helena Wine Estate

Robin Mundy
PO Box 1, Belfast, Christchurch
Ph 03 3238202 Fax 03 3238252
Email sthelenaxtra@xtra.co.nz
CANTERBURY/WAIPARA

Te Mata Estate Winery Ltd

Nicholas Buck
PO Box 8335, Havelock North, Hawkes Bay
Ph 06 8774399 Fax 06 8774397
Email wine@temata.co.nz
www.temata.co.nz
HAWKES BAY

Trinity Hill Ltd

John Hancock
PO Box 2150, Stortford Lodge, Hastings
Ph 06 8797778 Fax 06 8797770
Email john.hancock@trinityhill.com
www.trinityhill.com
HAWKES BAY

WINERIES YEAR END 2005

Category 2. Annual Grape Wine Sales Between 200,000 – 2,000,000 Litres

Vavasour Wines Ltd

Glenn Thomas
PO Box 72, Seddon, Blenheim
Ph 03 5757481 Fax 03 5757240
Email info@vavasour.com
www.vavasour.com
MARLBOROUGH

Wairau River Wines Ltd

Phil & Chris Rose
264 Rapaura Road, RD3, Blenheim
Ph 03 5727950 Fax 03 5727952
Email lparkinson@wairauriverwines.com
www.wairauriverwines.com
MARLBOROUGH

Whitehaven Wine Company Ltd

Greg White
39 Pauls Road, Rapaura, RD3, Blenheim
Ph 03 5727588 Fax 03 5727589
Email info@whitehaven.co.nz
www.whitehaven.co.nz
MARLBOROUGH

Wither Hills Vineyards Marlborough Ltd

Brent Marris
89a Seaview Road, Remuera, Auckland
Ph 09 5229684 or 03 5784036
Fax 09 5229685 or 03 5784037
Email winery@witherhills.co.nz
www.witherhills.co.nz
MARLBOROUGH

Category 3. Annual Grape Wine Sales Exceeding 2,000,000 Litres

Allied Domecq Wines (NZ) Ltd

Brian Johnston
PO Box 18293, Glen Innes, Auckland 1130
Ph 09 5708400 Fax 09 5708440
Email information@adwnz.com
www.adwnz.com
AUCKLAND

Allied Domecq Wines (NZ) Ltd

Gerry Gregg
PO Box 331, Blenheim
Ph 03 5782099 Fax 03 5780463
Email blenheim.reception@adwnz.com
MARLBOROUGH

Allied Domecq Wines (NZ) Ltd

Roger McLernon
PO Box 1374, Gisborne
Ph 06 8679819 Fax 06 8679817
Email roger.mclernon@adwnz.com
GISBORNE

Church Road Winery

Barrie Browne
PO Box 7095, Taradale, Hawkes Bay
Ph 06 8442053 Fax 06 8443378
Email barrie.browne@adwnz.com
HAWKES BAY

Delegat's Wine Estate Ltd

Jim Delegat
PO Box 91681, Auckland Mail Centre
Ph 09 3597300 Fax 09 3597359
Email jim.delegat@delegats.co.nz
www.delegats.com
AUCKLAND

Oyster Bay Wines New Zealand Ltd

Jim Delegat
PO Box 91681, Auckland Mail Centre
Ph 09 3597300 Fax 09 3597359
Email jim.delegat@oysterbaywines.co.nz
www.oysterbaywines.com
MARLBOROUGH

Kim Crawford Wines Ltd

Kim & Erica Crawford
PO Box 56576, Dominion Road, Auckland
Ph 09 3091960 Fax 09 3091961
Email info@kimcrawfordwines.co.nz
www.kimcrawfordwines.co.nz
MARLBOROUGH

Matua Valley Wines Ltd

Bill Spence
PO Box 100, Kumeu, Auckland
Ph 09 4118301 Fax 09 4117982
Email sales@matua.co.nz
www.matua.co.nz
AUCKLAND

Nobilo Wine Group Ltd

Joe Stanton
PO Box 471, Kumeu, Auckland 1250
Ph 09 4126666 Fax 09 4127124
Email Joe.Stanton@nobilo.co.nz
www.nobilo.co.nz
AUCKLAND

Nobilo Wine Group Ltd

Brian Viecelli
PO Box 10113, Phillipstown, Christchurch
Ph 03 3660030 Fax 03 3660036
Email Brian.Viecelli@nobilo.co.nz
www.nobilo.co.nz
MARLBOROUGH

Villa Maria Estate Ltd (Head Office)

George Fistonich
PO Box 43046, Mangere, Auckland
Ph 09 2550660 Fax 09 2550661
Email enquiries@villamaria.co.nz
www.villamaria.co.nz
AUCKLAND

Villa Maria Marlborough Winery

George Geris
PO Box 848, Blenheim
Ph 03 5779530 Fax 03 5779585
Email georgeg@villamaria.co.nz
www.villamaria.co.nz
MARLBOROUGH

Esk Valley Estate Ltd

Gordon Russell
PO Box 111, Bay View, Hawkes Bay
Ph 06 8366411 Fax 06 8366413
Email gordonr@eskvalley.co.nz
www.eskvalley.co.nz
HAWKES BAY

Vidal Estate Ltd

Rod McDonald
PO Box 48, Hastings, Hawkes Bay
Ph 06 8769662 Fax 06 8765312
Email enquiries@vidalestate.co.nz
www.vidal.co.nz
HAWKES BAY

GRAPE GROWERS YEAR END 2005

A C J Graham Family Trust

Claverhouse Ltd
Renners Road, RD4, Blenheim

A W Rose & Sons

Brentwood
161 Cravens Road, RD3, Blenheim

Keith M J Adams

Leavesden Farm
28 Wratts Road, RD3, Blenheim

B J Aitken

1 Hereworth Grove, Havelock North

Darryll & Karen Aitken

Clover Estate
Clover Road East, RD1, Richmond, Nelson

F W Alderton

PO Box 786, Gisborne

Brian & Rowena Allan

Corleggy, Private Bag, Blenheim

Roy Anderson

Roy Anderson Ltd
92 Gilligan Road, Pakowhai, RD3, Napier

I Anderson

Ian & Donna Anderson
Brancott Road, RD2, Blenheim

L Anderson

L J Vineyards Ltd
42 Bells Road, RD2, Blenheim

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A W & J K Armstrong

Homewood Vineyard
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Stonegate
Middle Renwick Road, RD1, Blenheim

Atomic Trust

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PO Box 14, Renwick, Marlborough

C D Averill & JP Moore Family Trust

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Renwick Road Vineyards
365 Old Renwick Road, RD2, Blenheim

B & G Bird/K & J Higgs Partnership

Rapaura Road Vineyard
45 Thompsons Ford Road, RD3, Blenheim

R & M Back

Dunvegan Estate
20 Dunvegan Road, RD5, Hastings

Clive Baddeley

Barnhouse Partnership
1 A Dry Hills Lane, Riverlands, Blenheim

Milton F & Pauline M Bailey

77 Murrays Road, RD3, Blenheim

Colin Baker

Waiharakeke Vineyards
25 Guernsey Road, Upper Wairau Valley,
Blenheim

Peter Ballatyne

978 Puketapu Road, RD2, Napier

S & B Barnsley

Westend Partnership
465 Waihopai Valley Road, Blenheim

D G & M Barnsley

Black Birch Lodge
Jeffries Road, RD3, Blenheim

C M & T Barrie

Lyndhurst Partnership
210 Opuo Road, RD2, Gisborne

B & A Barrow

Barrows Vineyard
Fareham Lane, RD1, Blenheim

Graham Bartleet

Seascape Vineyards
146 Clifton Road, RD2, Hastings

SM & HR Bassett

Envydale Terraces Ltd
PO Box 1106, Blenheim

Richard C Batchelor

Brinkburn Ltd
144 Wratts Road, Rapaura, RD3, Blenheim

Alan & Pam Beaton

246 Felton Road Ltd
246 Felton Road, Bannockburn, RD2, Cromwell

Doug Bell

Ranui Vineyard Ltd
909 Matawai Road, Gisborne

D R & D Bell

Bell Vineyard
738 Back Ormond Road, RD1, Gisborne

R & N Bell

Bell Vineyards
PO Box 23095, Papatoetoe

Doug Bell

Ranui Vineyard Management Ltd
C/- Chrisp & Davidson, PO Box 1243, Gisborne

R J & J A Bennett

62 Buchanan Street, Bay View, Napier

S Bennett

16 Khandallah Road, Ngaio, Wellington

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Blue Hills Vineyard
132 Murrays Road, RD3, Blenheim

Jeremy T & A M Best

Maisie Holdings Ltd
New Renwick Road, Fairhall, RD2, Blenheim

Anthony & Wendy Beverley

Lanaric Lane
14 Alexandra Road, Wellington

Clive & Diana Bibby

Kanuka Ridge Partnership
292 Paroa Road, RD1, Tologa Bay, East Cape

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Thomson's Ford Vineyard
45 Thomson Ford Road, RD2, Blenheim

R & D Bird

Bordeaux Vineyard Company Ltd
Eskdale Vineyard
PO Box 2, Bay View, Napier

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Kina Beach Vineyard Estate Ltd
Dee Road, Kina Beach, RD1, Upper Moutere,
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Caythorpe Partnership
481 Middle Renwick Road, RD1, Blenheim

Murray & Diana Bishell

Caythorpe
Middle Renwick Road, RD1, Blenheim

Andrew & Christine Bishell

Bishell's Vineyard Partnership
162 Battys Road, Blenheim

Joe & Lynette Biss

Two Creek Partnership
238 Stock Road, RD5, Hastings

Paula Black & Danny Williams

Black & Williams
Springstone Vineyard
210 Aorangi Road, RD1, Hastings

Andrew Blake

439 Old Rewick Road, RD2, Blenheim

Steve Blakely

Penley Grove Vineyard
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Myles Blampied

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Russell Blampied

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R J H Bolland

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Martin Bonifant

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Jones Road, Lower Wairau, RD3, Blenheim

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Glencoe Vineyard
82 Tansley Road, RD2, Gisborne

F & D Briant

RD2, Gisborne

M G Briggs

Ashdown Investments
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Don & Jean Brown Kamed Systems Ltd

Kamed Vineyard
PO Box 8716, Havelock North

Roger & Anna Brownlie

The Orchard Hawkes Bay Ltd
PO Box 41, Bay View, Hawkes Bay

S & C Brownlie

Saltire Growers
20 Franklin Road, Bay View, Napier

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Te Rapa Estate
Private Bag, Blenheim

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Waipipi Farm Partnership
RD11, Masterton

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Tony & Melissa Burdon

215 Vickerman Street, Grovetown, Marlborough

Richard Burke

Leaderbrand Ltd Makaraka Vineyard
352 Lytton Road, Gisborne

Richard Burke

Leaderbrand Produce Ltd - Candy Vineyard
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87 Bond Road, RD1, Gisborne

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33 Church Street, Devonport, Auckland

Murray & Robyn Butt

24 Morgans Road, RD3, Blenheim

Rex Butt

155 Rapaura Road, RD3, Blenheim

C & A Jeffries Family Trust

538 Dillon Point Road, Dillons Point, RD3,
Blenheim

G & C Cameron

Alacram Trust
72 Ngakaroa Road, RD1, Ormond, Gisborne

Angus Cameron

Terraces Farm Trust
Camerons Road, Seddon, Marlborough

GRAPE GROWERS YEAR END 2005

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186 Waterloo Road, Lower Hutt, Wellington

Brett & Heather Carpenter

Best Paddock Vineyard
PO Box 2509, Stortford Lodge, RD1, Hastings

S J Cartwright

Carlyons Road, Upper Moutere, Nelson

P & T Cashin

Boulder Bank Vineyard
PO Box 503, Blenheim

John & Fran Cathcart

Mallard Glaise
163 Dry Hills Lane, Blenheim

Deane & Gillian Caughey

Nimbus Estate
21 Burnside Avenue, RD2, Blenheim

Charles Carre Ltd

Redwood Pass Road, RD4, Blenheim

Miranda Chaytor

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S M & H C Cheyne

463 Brookfields Road, RD3, Napier

Chippies Vineyard Ltd

PO Box 51, Blenheim

Dean Chisnall

Elmside Farms
55 Clover Road West, Brightwater, Nelson

Denise Clark

Te Awanga Estate & Winery Ltd
PO Box 8533, Havelock North

Peter & Jane Clark

Black Birch Estate Ltd
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Ilfracombe Trust
RD1, Waipaoa, Gisborne

Trevor & Julie Cloughton

Between The Hills Ltd
387 Ngatarawa Road, RD5, Hastings
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Clayvin Vineyard

C/- Fromm Winery
Godfrey Road, RD2, Blenheim

Selwyn Clifford

S J & M E Clifford Partnership
20 Adams Lane, Blenheim

C/- J R Clouston

Clouston Children's Trust
Benmore, Private Bag, Blenheim

J R & N M Clouston

Benmore, Private Bag, Blenheim

A M Cobbett-Tribe

Girigiri Ltd
2 Purser Crescent, Blenheim

Tim Coddington

PO Box 467, Kumeu, Auckland 1250

Kenneth J & Carolyn A Coles

Willow-Lea Vineyard Trust
Wratts Road, Rapaura, RD3, Blenheim

Mr Coles

Coles / Geer Partnership
Wratts Road, RD3, Blenheim

G Coles

Brookside Estate
PO Box 72, Spring Creek, Marlborough

R A & H A Collet

Collet Estate
Brancott, RD2, Blenheim

Ru Collins

Rakanui Fruit Company
75 Trotter Road, Hastings

P Conole

Magellan Industries Ltd
11 Pare Street, Wainui Beach, Gisborne

I D Cook

Tivoli Partnership
109 Wairere Road, Wainui Beach, Gisborne

V Bruce Cook

28 Gee Street, Renwick, Marlborough

J W & M J Cooper

'Annadale'
Brookvale Road, RD2, Hastings

A Cooper

Renwick Vineyard
Alma Street, Renwick, Marlborough

Richard Coory

Coory Family Trust
278 Tuki Tuki Road, RD2, Hastings

Todd Cottage

Boundary Road, Martinborough

R Cotton

Moteo Station
Moteo Pa Road, RD3, Napier

P Couper & C van der Geest

Vandercoop
126 New Renwick Road, RD2, Blenheim

Craiglochort Hort Ltd

PO Box 9376, Newmarket, Auckland

B & B Crawford

Springvale Vineyard
13 Selmes Road, Springvale, RD3, Blenheim

Peter Croft

Pirinoa Vineyard
PO Box 25, Martinborough

Cropper Vineyards Ltd

Araroa Vineyard
150 Lawn Road, RD2, Hastings

Dean Cross

Windwood Vineyard
RD1, Blenheim

J E Cross

Moggie Hill Vineyard
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Cross Developments

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W H & L D Crosse

Korohe Vineyards Ltd
Pauls Road, RD3, Blenheim

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Oaks Vineyard Partnership
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Riverflat Vineyard
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Wellington

Lindsay & Trish Dahlberg

O'Dwyers Creek Vineyard Ltd
76 O'Dwyers Road, RD3, Blenheim

N & K Davey

RD8, Nuhaka, Gisborne

David Day Battys Road Partnership

Battys Road Vineyard
39 Pauls Road, RD3, Blenheim

David Day Battys Road Partnership

Pauls Road Vineyard
39 Pauls Road, RD3, Blenheim

K G & J M Dawson

Earthcare Systems
Moorfield Road, RD2, Te Kauwhata

David Day Battys Road Partnership

Lanark Lane Vineyard
39 Pauls Road, RD3, Blenheim

R & J Deadman

Adele Vineyard Ltd
Old Coach Road, RD1, Upper Moutere, Nelson

Mike & Lisa Delaveau

PO Box 5055, Springlands, Blenheim

Keith Denham & Layonie Seque

Spring Creek Vineyards Ltd
PO Box 566, Picton

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PO Box 8715, Havelock North

Dennison Family Trust Riverdale Estate

PO Box 8715, Havelock North

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Bedford Estate Wines
PO Box 61, Renwick, Marlborough

David & Julie Devine

Bellvine Partnership
David Devine, PO Box 402, Napier

Trevor & Judith Diamond

Blue Diamond Vineyard
324 Alabama Road East, RD4, Blenheim

R H M & M L Dicey

Full Circle Vineyard
Felton Road, Bannockburn, RD2, Cromwell

Anne Dickson

Totara Farm Vineyard
1298 Motueka Valley Highway, RD1, Motueka

Paul & Liz Dickson

34 Seadown Crescent, Amberley

Michael & Georgina Dillon

Dillon Family Trust
505 Terrace Road, Hastings

Estate M R Dillon

Spelsbury Vineyard
C/- Radich Dwyer, PO Box 646, Blenheim

R L Dillon

Dillon Vineyard Trust - Brancott Block
Hammond Road, RD1, Blenheim

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62 Homewood Road, RD2, Otane

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267 Hammerichs Road, RD3, Blenheim

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Brookfield Farms Ltd
245 Brookfields Road, RD3, Napier

Gavin Drummond

Riwaka Fruit & Vege Ltd
202 Umukuri Road, Brooklyn, RD3, Nelson

Greg Dryden

Fruition Horticulture
PO Box 3194, Richmond, Nelson

Du Cap Ltd

88 Tennant Road, RD2, Hastings

G Duley

Parenga Partnership
Springfield Road, RD3, Napier

Bruce Dunphy

Hyphens Vineyard
C/- Wallace Diack, PO Box 302, Blenheim

Sushell & Lynette Dutt

118 David Street, Blenheim

Mark F & Patricia E McKee

Marisha Estate
53 Seaview Road, Seddon, Marlborough

E R & R W Hart Partnership

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19 Royd Road, RD1, Gisborne

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41 Sth Trust Vineyard
76 Dog Point Road, RD2, Blenheim

Mike Edmonds

Lesleys Vineyard
1739 Maraekakaho Road, RD1, Hastings

Grant Edmonds

L & S Vineyards Ltd
C/- 2016 Maraekakaho Road, RD1, Hastings

Garth & Margaret Edwards

CAL Holdings Ltd
PO Box 32, Martinborough

David & Shona Egan

Coolibah Farm
RD1, S H 2, Gisborne

T Egan

Illawarra Farm
635 Awapuni Road, RD1, Gisborne

Mike & Sue Eggers

Flaxmore Road, RD2, Upper Moutere, Nelson

GRAPE GROWERS YEAR END 2005

S & J Eggers

Wairoa Estates
Clover Road East, RD1, Brightwater, Nelson

D E J & K C Elley

Wodecraft Ltd
21 Blicks Road, Renwick, Marlborough

E M & J E Ellin

Ellin Estate
174 Dogpoint Road, RD2, Blenheim

Daniel Ellin & Kay O'Malley

Windrush Vineyard
C/- E Ellin, Dogpoint Road, RD1, Blenheim

Bruce Ellingham

Woodstock Vineyard
Ohiti Road, RD9, Hastings

L H L Ellmers

Rahiri Vineyard
Private Bag, Te Karaka, Gisborne

Bridget Ennals & Steve Pellett

Stanley Estates Ltd
1736 Redwood Pass Road, RD4, Blenheim
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E & D Ensor

Tyntesfield Estate Ltd
RD6, Blenheim

Har Eradus

Redwood Pass Road, RD4, Blenheim

Evan K & Marilyn E McMutrie Partnership

Vendange Estate
102 Morley Road, Hastings

L R & S M Evans

Evanleigh Vineyard
494 Dartmoor Road, RD6, Napier

D Evans

River Road Vineyard
C/- Puketapu Store, Taradale, Napier

Tim Fairhall

Fairhall Partnership
50 Clark Street, Khandallah, Wellington

Barry Feickert

Redwood Pass Vineyards Ltd
Awatere Valley, RD4, Blenheim

Paul & Paula Ferguson

Southborough Vineyard
RD4, Blenheim

R Ferguson

Fergusons Orchards
Wayside Road, RD2, Te Kauwhata

D Ferkins

Ferkins Farming Ltd
PO Box 8, Gisborne

Marc Ferris

Ferris Partnership
PO Box 2445, Dunedin South

Roland Field

C/- Post Office, Manutuke, Gisborne

C Finlayson

Finlayson Trust Vineyard
PO Box 211, Wellington

B Fisher

Paritua Vineyards Ltd
PO Box 8841, Havelock North

Reid Fletcher

32 Tiniroto Road, RD2, Gisborne

Andrew & Penny Fletcher

Bushmere Vineyards
343 Bushmere Road, RD1, Gisborne

Colin Fletcher

Rocenvin Estate Vineyards
672 Old Renwick Road, RD2, Blenheim

Flith Co Ltd

Awatere Bridge Vineyard No 1
C/- G Smith, PO Box 447, Blenheim

Ross Flowerday

Tobairlee Vineyards Ltd
Giffords Creek Lane, RD3, Blenheim

Ross Flowerday

Dashwood Vineyards
Giffords Creek Lane, RD3, Blenheim

Peter Forrest

Mountain View Vineyard Joint Venture
C/- Winstanley Kerridge, PO Box 349, Blenheim
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671 New Renwick Road, RD2, Marlborough
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FW & PA Francis

Francis Vineyard
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Graeme & Raewyn Gane

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Brooklands, Selmes Road, RD3, Blenheim

M N Gane

Park Farm
123 Selmes Road, RD3, Blenheim

D I & M A Garden

The Garden Vineyard
Torlesse Road, West Melton, RD1, Christchurch

B A Garner

Matanui
218 Alabama Road, RD4, Blenheim

Roger Gaskell - Amapur Securities Ltd

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PO Box 10489, Martinborough

A C & P V Gayford

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58 Riverpoint Road, RD1, Gisborne

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Ian Gordon

Lochinver Estate
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Buckland Grove Vineyard
18 O'Dwyers Road, RD3, Blenheim

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Hawk Ridge Vineyard
65 Raymond Road, RD2, Haumoana

K Graham

Greyhome Ltd
Renners Road, Dashwood, RD4, Blenheim

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Scotts Grove Partnership
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Roland & Lyle Griffiths

Lismore
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William Grigg

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George Gunn

Ohiti Road, RD9, Hastings

I Gunn

RD9, Hastings

Bob & Pat Gussin

Oceanview Vineyard
C/- Greg King, Winstanley Kerridge
PO Box 349, Blenheim

Lynda & Steve Guthrie

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Paul Gyde

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Chris Hammond

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13 Temple Mews, Renwick, Marlborough

R & L Hammond

Longfield Farm
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G & S Hammond

Hartford
304 Alabama Road, RD4, Blenheim

Jeff A & Vanessa J Hammond

Beaconhill Vineyard
9 Temple Mews, Renwick, Marlborough

Jeff Hammond

Comelybank Vineyards
C/- 9 Temple Mews, Renwick, Marlborough

Dennis & Tracey Hammond

Hammond Estate Vineyard
60 Hammond Road, RD1, Blenheim

Ian R & Catherine M Harborne

Harborne Vineyard Ltd
166 Mills Ford Road, RD3, Blenheim

Xan & Alison Harding

Black Bridge Estate Ltd
18 Tuki Tuki Road, RD2, Hastings

R & G Harding

Moteo Terrace Vineyards
Moteo Road, RD3, Napier

GRAPE GROWERS YEAR END 2005

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Linton Harvey

Okarimio
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Chris & Philippa Harvey

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K J Hayes

Ben Morven Road, RD2, Blenheim

A C Hayward

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79 Ben Morven Road, Fairhall, Blenheim

D & L Heaps

Moananui Vineyard
160 Clifton Road, Te Awanga, Hawkes Bay

Mark & Phyllis Heard

Heards Vineyard
1853 Redwood Pass Road, RD4, Blenheim

Gunther Heineman

1403 Kaituna - Tuamarina Road, RD3, Blenheim

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T Michael Hewitt

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Antony Heywood

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A Hindmarsh

RD2, Gisborne

John Hoare

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Riverbrook Vineyard, Renwick Road, RD2,
Blenheim

Murray & Shirley Hocquard

Draqucoh Vineyard 2003 Ltd
Cob Cottage Road, RD4, Blenheim

John & Lyn Hocquard

Lavenir Vineyard Ltd
162 Wither Road, Witherlea, Blenheim

Susan Hocquard - Lindstrom

54 Cob Cottage Road, Riverlands, RD4,
Blenheim

K & D Hodson

Markview
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A G & J H Holdaway

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Glen Holland

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Hugh Holmes

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C/- S J Holmes
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Gerald Hope

Rowley Vineyard
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Brian & Gwenda Howard

23 Sheehan Street, Bay View, Napier

Jon Howe

J & J Howe
Kuranda, Opou Road, RD2, Gisborne

B Hoy

Esk Valley Vines
1 Bruce Place, Bay View, Hawkes Bay

Dexin Huang - Wi Pere Trust

Wi Pere Trust Vineyards
PO Box 12, Patutahi, Gisborne

Andrew Hull or Andy Nurse

Two Gates Vineyard
PO Box 74, Hastings
Ph 027 2469397 Fax 06 8795361
Email andrewhull@tgvl.co.nz or
andynurse@tgvl.co.nz

Hunt Parata Partnership

315 Old Renwick Road, RD2, Blenheim

Bill & Julie Hunter

Circuit Vineyard
357 Hawkesbury Road, RD2, Blenheim

B W & K L Huntley

Red Barn Vineyard
Two Chain Road, RD5, Christchurch
Ph 03 3478125 Fax 03 3478125
Email redbard.vineyard@xtra.co.nz

T D Hutchison

Fishtail Vineyards Ltd - Corners Vineyard
PO Box 544, Blenheim, Blenheim

P M Hyslop

Strathallan
1732 Matapiro Road, RD9, Hastings

John & Gabrielle Inder

Nolans Road Vineyard
Nolans Road, Grovetown, Marlborough

Kerry Inglis

Northwood Hop Co
PO Box 225, Motueka
Ph 03 5287792 Fax 03 5281008
Email northwoodhop@xtra.co.nz

Inlet Vineyard

128 Cainmuir Road, Bannockburn, Cromwell

Ross Ireland

Aincroft Vineyard
Aincroft Opaki, RD11, Masterton

J & D Greer

Greer Family Trust
Rapaura Road, RD3, Blenheim

E J & Estate J E Batty

Rosedale
Dillons Point, RD3, Blenheim

Dennis & Sally Jackson

Jacksbury
Waihopai Valley Road, RD6, Blenheim
Ph 03 5724772 Fax 03 5724773
Email thejacksons@clear.net.nz

Bernie Jackson

B & J Jackson
The Grape Vine, 48 Kitchener Street,
Martinborough

R V James

St Andrews, RD4, Blenheim

P W & N L James

Gemwood Vineyards Ltd
85 Murrays Road, RD3, Blenheim

Jane Hunter Investment Company

The Bridge Vineyard
C/- PO Box 128, Renwick, Marlborough

T & S Jeffries

Tomsfield
Jeffries Farming Co Ltd
62 Maxwell Road, Blenheim

B M & J Jensen

Midway Vineyard
2550 Middle Road, RD11, Hastings

G & M Jensen

2488 Middle Road, RD11, Hastings

George & Pru Jensen

Aalborg Vineyard
34 Thomsons Ford Road, RD2, Blenheim

Peter D Johansen

Fleetwood
38 Carrington Street, New Plymouth

Andrew Johns

The Wrekin Vineyard
Wrekin Ltd, 220 Wrekin Road, RD2, Blenheim

Graeme Johnson

Waipaoa Vineyard Partnership
The Willows, RD1, Gisborne
Ph 06 8625605 Fax 06 8625601
Email waipaoa@bordnet.co.nz

Roy & Sue Johnson

Riverlea Vineyard
49 Mangatuna Road, Tolaga Bay

K R & J L Jones

83 Kaimoe Road, RD2, Gisborne

Roger Jones

Totaranui Vineyard
1022 Matawai Road, RD1, Gisborne
Ph 06 8625761 Fax 06 8625761
Email totaranui@xtra.co.nz

T I R & A E Jones

Waiherere, RD1, Gisborne

Colin Jones

Te Rahui Vineyard
PO Box 136, Manutuke

Shirley Jones

Thomsons Ford Road, Blenheim

James Jones

Starborough Farming Company
101 O'Dwyers Road, RD3, Blenheim

I Jordan

Willowhaugh Enterprises Ltd
678 Middle Renwick Road, RD1, Blenheim

John Journee

Journee
Journee Estate - Harriet Investments
678 Middle Renwick Road, Auckland

Bruce & Miriam Jowett

Burnham Vineyard
Burnham School Road, RD5, Christchurch

Allan W Judd

MacKauri Produce
45 Dalrymple Road, Gisborne

AW & DR Judd

Sunvale Vineyard
45 Dalrymple Road, Gisborne

L A & M M Judd

Block No 1
6 A School Road, Gisborne

Russell Judd

AR & JB Judd Partnership
1028 Aberdeen Road, Gisborne

K & J E Higgs Partnership

Lebecca
Wratts Road, RD3, Blenheim

Kaituna Vineyards Ltd

PO Box 42, Renwick, Marlborough

Kath Grant Premiere Appellations Ltd

Grant Vineyard
4 Swansea Street, Hokowhitu
Palmerston North

L P & M J Kaye

Eskdale, RD2, Napier

Keaco Ltd

PO Box 116, Patutahi, Gisborne

Rod Keillor

Keillor
72 Newington Ave, Dunedin
Fax 03 4675275

Robert & Lynne Kennedy

Valley East Vineyard
Watsons Road, RD3, Blenheim

A B Kernick

Cerrig Estate
RD3, Rapaura, Blenheim

Clive Kerrison

Plateau Vineyard
PO Box 7015, Taradale, Napier

K Kiddle

Huarangi Farm
PO Box 8014, Havelock North

Michael & Todd Kilkenny

PO Box 109, Bay View, Napier

Greg & Robyn King

Northope Vineyard Ltd
66 Rowley Crescent, Grovetown, Marlborough

Dudley & Jenny King

King Properties Ltd
Foundry Vineyard
283 Middle Renwick Road, RD1, Blenheim

Dave King & Michelle Brownlee

Brookside Partnership
Rapaura Road, RD3, Blenheim

D J Kingsbeer

Back Ormond Road, RD1, Hexton, Gisborne

GRAPE GROWERS YEAR END 2005

Angus Kingsmill

Sydmonon Estate
106 Hanham Road, Kumeu, Auckland 1250

Paul H Kinzett

Poutama Investments Ltd
Old Renwick Road, RD2, Blenheim

B & J Kirk

268 A Papatu Road, RD2, Gisborne

Graham Kitson

Kotukunui Vineyard
Shands Road, RD6, Christchurch

J & V Ladd

The Burnside Trust
PO Box 46, Patutahi, Gisborne

A Landon-Lane & Jo Janssen

Omaka River Terraces
Tyntesfield Road, Waihopai, RD6, Blenheim

Allan & Vicki Lane

Waihopai Terraces
76 Caldwell Road, Woodbourne, Blenheim

Keith & Lindy Larkin

Groveview Vineyard
112 Vickerman Street, Grovetown, Marlborough

Andy Laurie

Escoroth Estate
PO Box 4055, Redwoodtown, Blenheim

Lavenham Contractors

Waituhi
PO Box 64, Patutahi, Gisborne

Neale Lawson

Tussock Ridge Vineyard
Waterfalls Road, Seddon, Marlborough

Greg Lay

Calapashi Vineyards Ltd
PO Box 253, Blenheim

Jules & Diana Le Lievre

Balguerie Vineyard
150 Old West Coast Road, RD6, Christchurch

David & Maree Leonard

124 Matthews Lane, RD3, Blenheim

Ian & Heidi Leonard - I D Leonard Ltd

Silklen Estate
PO Box 693, Blenheim

Colin Lindsay

Glencoe Station, SH50, RD1, Hastings

D & M Lindsay

Spring Grove Estates
RD1, Brightwater, Nelson
Ph 027 6040481 Fax 03 5423730
Email dandmlindsay@xtra.co.nz

Guy Lissaman

Trelawne Farm Ltd
Old Ford Road, RD, Seddon, Marlborough

N R & F J Litchfield

Livermere Estate
294 Middle Renwick Road, RD1, Blenheim

Douglas & Susan Lloyd

Te Rawatahi
241 Jacksons Road, Rapaura, RD3, Blenheim

John Lockie

Gimblett Road Grapes Ltd
PO Box 8006, Havelock North

M G & A M Logan

Maryvale Vineyard
PO Box 224, Blenheim

Lott Family Vineyards Ltd

50 Hilllocks Road, RD3, Blenheim

Lough Group

10A Mayfair Street, Christchurch

Ina Louisson

Waverley Farm Ltd
PO Box 703, Napier

R W & S Low

Fyvie Vineyard
35 Uxbridge Street, RD1, Renwick, Marlborough

CT Ludeman

Ludeman Partership
313 Brookfield Road, Napier

B & S Lumsden

1503 Tram Road, RD1, Rangiora

Lyll Sowersby Trust

8/24 Te Mata Road, Havelock North

M & I Lynam

93 Powdrell Road, Taradale, Napier

Ray Lynskey

Lenticular Vineyard
PO Box 74, Renwick, Marlborough

Ray Lynskey

Stonepicker Vineyard
PO Box 74, Renwick, Marlborough

J & G Lyons

Creekside Vineyard
Hautapu, RD4, Hastings

Maarea Karetai

Maarea's Vineyard
4 Millar Road, RD2, Hastings

Bob & Jean Mabey

Sandy Road Lodge
125 Sandy Road, RD3, Napier

Nick & Virginia Macfarlane

The Spring
Hammerichs Road, RD3, Blenheim

Tim & Mandy Macfarlane

Eastfields Vineyard
192 Dillons Point Road, RD3, Blenheim

C G & S G Mackay

Malthouse Block
PO Box 321, Blenheim

G K & A M Maclaurin

Waipura Station, Box 234, Gisborne

Mangaorapa Station

Porangahau, RD1, Hawkes Bay

Michelle & Barry Mangos

Northbank Wine Estates Ltd
C/- Wallace Diack, PO Box 302, Blenheim

Maranui Partnership

C/- T Gayford
Waerenga-A-Hika, RD1, Gisborne

David Edward Marfell

Castlebrae Vineyards Ltd
Castlebrae, RD4, Blenheim

Richard & Rachel Marfell

185 Chaytors Road, Marshlands, Blenheim

Bev Marshall

Zaccarat Ltd
111a Buckley Road, Island Bay, Wellington
Ph 04 9702300
Email bev.marshall@paradise.net.nz

Gary Marshall

Paton Road Vineyard
Paton Road, RD1, Richmond, Nelson

J Martin

Partnership
Otarara, RD1, Martinborough

Richard & Katrina Mathews

Waikahu Vineyard
1884 Maraekakaho Road, RD1, Hastings

Barry Maunder

420 Hedgeley Road, RD2, Napier

Richard Maxwell

Oakvale Vineyard Ltd
1787 Maraekakaho Road, RD1, Hastings

AR Maxwell &

J A Davis Maxwell/Davis
19 Naseby Street, Christchurch

P & J Mc Lean

35 Bests Road, RD2, Blenheim

Alistair McAlpine

A J & M McAlpine
164 Lanark Lane, RD1, Blenheim

Donald McBride

McBrides Vineyard
207 Oakwood Lane, Blenheim

P I McCallum

Springview Vineyard
PO Box 5059, Springlands, Blenheim

McConnell & Michaelson Partnership

De Novo Estates
154 Moteo Pa Road, RD3, Napier

J D McCreanor

61 Cashmere Ave, Khandallah, Wellington

Don & Carole McCrone

McCrone Vineyard
170 Regent Street, Martinborough

Colin McDonald

Murdoch Braewood Vineyards Ltd
18 Sandleigh Road, Hamilton

T J & J McGarry

Glenavy Vineyard
SH63, Wairau Valley, RD1, Blenheim

Rex McGarry

McGarry Bros
35 Fareham Lane, Wairau Valley, RD1, Blenheim

John McGinlay

The McGinlays of Marlborough
311 Brookby Road, RD2, Blenheim

R F McIldowie

C/- P G McIldowie
175 Humphreys Road, RD1, Gisborne

Richard McIntyre

Balfour Partnership
144 Opou Road, RD2, Gisborne

Richard McIntyre

Richard B McIntyre
144 Opou Road, RD2, Gisborne

Lew & Barbara Mclvor Winderburn

423 Burnham School Road, RD5, Christchurch
Ph 03 3476630 Fax 03 3476030

Hamish & Mary McKay

Strathnaver Estate
1999 Maraekakaho Road, Hastings

E J & V D McLauchlan

468 Dartmoor Road, RD6, Napier

Bruce McLauchlan

Rothay Vineyard
PO Box 89, Blenheim

R & J McLean

147 Brookby Road, RD2, Blenheim

Peter McLean

Riverbank Vineyard
PO Box 6024, Wellington

Mr & Mrs Graham McLean

Church Block Vineyard
Mills & Ford Road, RD3, Blenheim
Ph 03 5705026 Fax 03 5705069
Email gomac849@hotmail.com

G O McLean

Kellys Creek Vineyard
Mills & Ford Road, RD3, Blenheim
Ph 03 5705026 Fax 03 5705069
Email gomac849@hotmail.com

N & E McLeod

McLeod Estates & Clansman Vineyards
PO Box 1022, Blenheim

Rob McNab

The Bluff Vineyard Co Ltd
Dog Point Road, RD2, Blenheim

Warren McNabb

Omaka Terrace Vineyard
Altmarloch Vineyard Partnership
Private Bag, Blenheim
Ph 03 5757398 Fax 03 5757385
Email warren.mcnabb@altmarloch.com

Wendy Mein & Helen Redshaw

Na Clachan Vineyard
47 Rowberys Road, RD3, Blenheim

Bacher Michael

VB Premium Vineyard SI Ltd
PO Box 2666, Epsom, Auckland

Detlef Michaelson

Te Awakan Vineyard
C/- D Michaelson
154 Moteo Pa Road, RD3, Napier

Chris Miles

Whitford Hills Vineyard
PO Box 106, Whitford, Auckland

P & J Mincham

268 Matua Road, Kumeu, Auckland

J Mirams

J & A Mirams Partnership
75 Mere Road, RD5, Hastings

I & K Mitchell

Cranbrook
145 Giffords Road, RD3, Blenheim

Don Mitchell

Awatere Terrace Vineyard
50 Cob Cottage Road, RD4, Blenheim
Ph 025 6885121 Fax 03 5793003
Email donmitchell@xtra.co.nz

Jon & Bev Moore

Kilmoreland Vineyard Ltd
57 Selmes Road, RD3, Blenheim

Jonathon D & Beverley A Moore

Moore Family Trust
57 Selmes Road, RD3, Blenheim

Kevin Morgan

PO Box 565, Old Renwick Road, Blenheim

Peter M & Christine J Moriarty

Brookside Vineyard
487 Te Matai Road, RD8, Te Puke

Peter Michael & Christine Janice Moriarty

Gisborne Vineyard
487 Te Matai Road, RD8, Te Puke

Peter Morice

Brindliehurst
502 Middle Renwick Road, RD1, Blenheim

GRAPE GROWERS YEAR END 2005

Chris Morris

Paroa Vineyard
C/- Props of Mangahera, PO Box 545, Gisborne
Ph 06 8626878

Mr Apple NZ Ltd

Hendersen Vineyard
PO Box 42, Whakatu, Whakatu, Hastings

C & B M Muir

Wineview Estate Ltd
540 Dartmoor Road, RD3, Blenheim

Kevin Murphy

Kevin Murphy Marlborough Ltd
173 Murray's Road, RD6, Blenheim

P J & L G Murphy

C/- Pat Murphy
30 O'Dwyers Road, RD3, Blenheim

M & K Murphy

Ainseed Valley Road, RD 1, Hope, Nelson

Ferg & Barbara Murray

Murray Downs Ltd
Murray Downs, RD6, Blenheim

J & B Murrin

Chudleigh Springs
56 Thomsons Ford Road, RD2, Blenheim

Paula Murrin

Flat Hill Vineyard/Marlborough Pinot Ltd
PO Box 5524, Wellington

B W D Neal

PO Box 62, Kumeu, Auckland

O K & C T Neal

70 Rapaura Road, RD3, Blenheim

G W & B J Neal

Swamp Road, RD3, Blenheim

Phillip Neal

Motukawa Farm Ltd
331 Rapaura Road, RD3, Blenheim

Greg Neal

Chaytors Road, RD3, Blenheim

David Neale

Andard Vineyard
63 Mere Road, RD5, Hastings

Garry P F Neill

Ballochdale Estate Ltd
Ballochdale Road, RD, Seddon, Marlborough

Brian & Anne Nelson

Nelson Farm Partnership - Capeview Vineyard
299 Park Hill Road, RD2, Hastings

Nelson Wong & R & M Back Partnership

Terra Rossa
206 Warwick Road, Hastings

Nelson Wong New K Trust

Sunbrook Vineyard
206 Warwick Road, Hastings

Nigel Nesbit

Martha's Vineyard
569 New Renwick Road, RD2, Blenheim

New Zealand Vineyard Estates Ltd

Clearvue Vineyard
PO Box 381, Blenheim

A M Newman

Riverford Farm
Main Road, RD1, Gisborne

B Newton

Newton Forrest Partnership
PO Box 1064, Hastings

Bruce & Eva Nicholas

Jones Road, Lower Wairau, RD3, Blenheim

B & J Nicholson

Taylors Pass Ltd
90 Jeffries Road, RD3, Blenheim

A G & K F Noakes

Siltstone Vineyard
540 Dartmoor Road, Puketapu, RD6, Napier

Mark Nobilo

Springlands Partnership - Wratts Road Block
PO Box 471, Kumeu, Auckland

Mike & Kathy Nolan

Nolan Vineyard
115 Main Road, Hope, Nelson

W R & L R Norris

Glenhaven Holdings Ltd
35 Bond Road, RD1, Gisborne

North Bank Vineyards

C/- Forrest Estate Winery Ltd
Blicks Road, Blenheim

OCV Partnership

Old Cemetary Vineyard
C/- PO Box 128, Martinborough

Ohiti Estate Ltd Ohiti Estate

C/- Brookfields Winery
PO Box 7174, Taradale, Napier

Henry O'Kane

Errigal Farm Ltd
PO Box 8493, Havelock North

C/- A. Oldershaw

Grapeview Farms
PO Box 4016, Marewa, Napier

Opawa River Vineyard No. 2 Ltd

PO Box 140, Blenheim

C/- J Orton & K Cleverdon

Grape Expectations Ltd
419 Omarunui Road, RD3, Napier

Reg A & P A R Osborne

Charlot Vineyard
630-632 Main Road North, Bay View, Napier
Ph 06 8366890 Fax 06 8367390

Rick Osborne

The R & B Osborne Trust Vineyard
8 Alma Street North, Renwick, Marlborough

Mark O'Sullivan

Kevlyn Vineyards
36a Dillons Point Road, Blenheim

P H & L N Jones Company Ltd

Seton Vineyard
Old Renwick Road, RD2, Blenheim

P J & A H Reed Partnership

Twin Valleys Vineyard
58 Fareham Lane, RD1, Blenheim

C M & A L Parker

Parklands Vineyards Ltd
Parklands, 59 Kaimoe Road, RD2, Gisborne

Kevin Parker

Taupara Mission Vineyard
139 Harper Road, RD1, Gisborne

R A & C J Parker

124 Trotter Road, RD5, Raupare, Hawkes Bay

Partidge/Wunalasena La Cinque de Terra

Vigna Ltd
2130 Konini Street, Riccarton, Christchurch

Nevil & Rosemary Paterson

The Old Cherry Orchard Vineyard
Brook Street North, Renwick, Marlborough

Alan Paul

Paul Family Vineyard Ltd
256 Rapaura Road, RD3, Blenheim

Paul Collins Family Trust

Hinakura Road
PO Box 1432, Wellington

Malcolm Peach

73 Ingram Road, RD1, Gisborne

Alan W & S M Peak

Millar Road, RD2, Hastings

S G & E M I Pearce

Bamperro Vineyard
63 Tennant Road, RD2, Hastings

John & Emma Peet

Ashridge Vineyards
214 Ngatarawa Road, RD5, Hastings

B Penhall

"The Hermitage"
Dartmoor Road, C/- P O, Puketapu, Napier

A.J Peter

Alton Downs
RD4, Blenheim

J & L Petrie

Wainawa River Estate
C/- John Petrie, RD1, Featherston

Phil & Jenny McAuslin Vineyards

The Steam Estate
PO Box 772, Blenheim

D R Pigou

Woodlands Marlborough Estate Ltd
Selmes Road, RD3, Blenheim
Ph 03 5705768 Fax 03 5705786
Email dpiougou@xtra.co.nz

C A & S D Pilcher

781 New Renwick Road, RD2, Blenheim

Garry Plowman

712 Tukituki Road, Haumoana, Gisborne

G Pollard

Kowhai South
Private Bag, Ormond, Gisborne
Ph 06 8625741 Fax 06 8625741

W Pooley & C Dixon

Douglas Vineyard
228 Beach Road, RD2, Katikati

Wayne Pooley & Claire Dixon

Pooley Dixon Partnership
228 Beach Road, RD2, Katikati

Chris Prattley

Snowdens Bush Vineyard & Wine Co Ltd
PO Box 3121, Richmond, Nelson

C Prattley

Mt Arthur Vineyards Ltd
14 Faraday Rise, Richmond, Nelson

Nigel Prins

Prins Dartmoor Estate
C/- Post Office, Puketapu, Napier

Dave Pritchard

Ranzau Road, Hope RD, Richmond, Nelson

T T & B R Puna

47 Tennant Road, RD2, Haumoana, Hawkes Bay

M G Rabel

22b Parkvale Road, Otumotai, Tauranga

Peter J Radich

P J Radich Family Trust
PO Box 646, Blenheim

Fred Rakich

F & N Rakich
249 Matua Road, RD1, Kumeu

Roger G & L Randall

New Renwick Road, RD2, Blenheim

Rapaura Estate Ltd The Vines

26 Cheviot Road, Lowry Bay, Eastbourne
Wellington

Patrick Rattray

Eversley
Waihopai Valley, RD6, Blenheim

Stephen Reed

Pisa Valley Wines Ltd
203 Chewings Road, RD2, Lumsden
Ph 03 2486068 Fax 03 2486067
Email houkura@xtra.co.nz

Resene Paints Ltd

Resene Block Vineyard
PO Box 38-242, Wellington

Derek & Sue Richmond

Oban Vineyard
Valley Road, Maraekakaho, RD4, Hastings
Ph 06 8749829 Fax 06 8749029
Email obanstrn@xtra.co.nz

Phillip & Lyn Ricketts

Springdale Vineyard
758 New Renwick Road, Blenheim

Riwaka River Wines

816 SH60, RD 3, Riwaka, Motueka

Peter & Anne Roberts

Robert Farming Company Ltd
PO Box 21, Patutahi, Gisborne

Greg Roberts & Karen McKe

Voyager Estate
5 Mitchell Street, Blenheim

S & M Robinson

Barnicoat Estate
200 Paton Road, Hope, Nelson

Selwyn & Patsy Rodda

Marlow Estate
114 Shandon Road, Waihopai Valley, RD6
Blenheim

A B & B E Rogers

Tobar Estate Ltd
183 Paynters Road, RD2, Blenheim

David & Val Rose

Rose Agricultural Ltd
Kegworth Estate, PO Box 23, Blenheim
Ph 03 5786580 Fax 03 5776580
Email roseag@xtra.co.nz

P & C Rose

Snowdens Farm Ltd/Wairau River Wines
Giffords Road, RD3, Blenheim
Ph 03 5727950 Fax 03 5727952

M D Rose

Kilravock Vineyards Ltd
80 Wratts Road, RD3, Blenheim

Roger & Carol Rose

Stokesay Holdings Ltd
30 Mills & Ford Road, RD3, Blenheim

Neil A Ross

Cranbrook Estate
PO Box 412, Hastings

T J & S J Roughtan

65 West Coast Road, Renwick, Marlborough

D J & R D Roughtan

West Coast Road, Renwick, Marlborough

John Roughtan

Roughtan Farms Ltd
West Coast Road, Renwick, Marlborough

Jeff & Trulie Rowberry

Lochiel Estate
163 Dillons Point Road, RD3, Blenheim
Ph 03 5788221

GRAPE GROWERS YEAR END 2005

David & Russell Rudd
Springfields Vineyards
Springfields Road, Blenheim

G H Ruesink
Willownook Farm Ltd
Old Renwick Road, RD2, Blenheim

Ken Russell - Russell Horticulture Ltd
Sefton Farm
PO Box 47, Clive, Hawkes Bay

J & S Rutherford
272 Paynters Road, RD2, Blenheim
Ph 03 5780627 Fax 35780627
Email jno.shirley@xtra.co.nz

Adam Ryan
Ryan Estate
PO Box 911, Hastings

B & C Ryan
Pakaututu, Waihopai Valley Road, Blenheim

Howard & Naida Sadd
51 Fell Street, Grovetown, Marlborough

R & B Sage
Erindale Vineyard Partnership
122 Mount Erin Road, RD2, Hastings

George Sandbrook
Sandbrook Family Trust
395 Oamaru Road, RD3, Napier

Colin Sandbrook
The Rosary Vineyard
Top Grass Road, Kiritaki, Dannevirke

School House Vineyard Ltd
C/- PO Box 101092, North Shore Mail Centre
Auckland

Jim Scotland
Te Awanga Vineyards
PO Box 8269, Havelock North
Email jascotland@clear.net.nz

Paul & Diana Scott
P & D Scott
164 Old Renwick Road, RD2, Blenheim

John Scott
Te Ruahine Trust
108 Fareham Lane, RD1, Blenheim

Seddon Vineyard Estate Ltd
500 Seaview Road, Seddon, Marlborough

Pam Shackleton
McLeod Vineyard Ltd
C/- Te Kairanga Wines
PO Box 52, Martinborough

Simon & Margaret Shanks
Kahikatea Vineyard
PO Box 293, Gisborne

Don Shefford
Lyndon Vineyard Ltd
Kaituna-Tuamarina Road, RD3, Blenheim
Ph 03 5728632 Fax 03 5728632
Email lyndonvines@xtra.co.nz

Heather Shotter
Kokako Farm Ltd
550 Remuera Road, Remuera, Auckland

Chris & Judi Simmonds
Lone Gum Vineyard Ltd
106 Dog Point Road, RD2, Blenheim

Simon Manning Family Trust
Hawkins Drive
PO Box 14366, Kilbirnie, Wellington

James Skinner
Burleigh Estate Partnership
204 Battys Road, Blenheim

S C & V E Slooten
Cheshire Terraces
52 Lanark Lane, RD1, Blenheim

I R & J L Smith
Lyndon Partnership
Lyndon, RD3, Te Karaka, Gisborne

N R & L H Smith
PO Box 7314, Taradale, Napier

Ron Smith
Dartmoor Vineyard
PO Box 7238, Taradale, Napier

Peter Smith
Longsmith Partnership
278 Georges Road, RD2, Amberley

Barbara Smith
Station Bush
PO Box 51, Martinborough

Alasdair Smith & Sue Marsland
Lasino Vineyard
229 Moutere Highway, Redwood, RD1
Richmond, Nelson

Signe Solvang-McCabe
Solvang Estate
PO Box 37466, Parnell, Auckland

John Soper
Roses Overflow Vineyard
166 Morgans Road, RD3, Blenheim

Keith Sowersby
806 Duke Street, Hastings

Phillip Sowersby
PO Box 2269, Stortford Lodge, Hastings

Stuart Sowersby
52 Joll Road, Havelock North

P & C Sowman
41 Swamp Road, RD3, Blenheim

Terry & Lynley Sowman
Tindall Vineyard
64 Hammerichs Road, RD2, Blenheim
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John Sowman
Cowslip Valley Vineyards
PO Box 88, Seddon, Marlborough

Squealing Pig Vineyards Trust
Ross Flowerday
PO Box 106-152, Downtown, Auckland
Ph 027 4456606 Fax 03 5702244
Email r.t.flowerday@xtra.co.nz

Standard 936 Ltd
C/- K N & M D Grant
Vineview
Selmes Road, RD3, Blenheim

Ken Steel
Quattour Vineyard Ltd
274 Paynters Road, RD2, Blenheim
Ph 03 5785805 Fax 03 5785805
Email steel.family@xtra.co.nz

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St Martin Vineyard
15 A Lochiel Road, Khandallah, Wellington

P & A Stephenson
Cottingham Estate Ltd
PO Box 11062, Hastings

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Cambrae Partnership
Cambridge Road, Martinborough

Donald Ian Stevens - Stevens Family Trust
Kahurangi Vineyard
PO Box 456, Gisborne
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Whakarite Bay Farm
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Walter Steward
Somerset Services Ltd
PO Box 69, New Plymouth

John Stichbury
Blue Hills
The Dam Vineyard Partnership
PO Box 102, Renwick, Marlborough
Ph 03 5795523 Fax 03 5794423
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Chris Stokes
Mt Patriarch Wines Ltd
PO Box 5071, Springlands, Blenheim

Stony Range Vineyards Ltd
C/- J & D Greer, Rapaura Road, RD3, Blenheim

Gus Struthers
PO Box 7247, Napier

Rex & Maria Sunde
Fantail Island Ltd
161 Atkinson Road, Tiritangi, Auckland 1008
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Ivan Sutherland
Carter/Ashmore Vineyard
C/- 56 Dog Point Road, RD2, Blenheim

John Sutherland
Steam Wharf Road, RD3, Blenheim

Ivan Sutherland
Godfrey Road Partnership
C/- I C & M A Sutherland
56 Dog Point Road, RD2, Blenheim

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Goldvines Vineyard
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C/- Geoff & Carolyn Taylor
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Ruth Taylor
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Templars Vineyard
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Narrows Estate
C/- D Boyle, 185 High Street, Blenheim

The Secretary Mangatu Blocks Incorporated
Waihiere Vineyards
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V L Thomas & Son Vineyard
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John S Tietjen
Braemark Vineyard
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GRAPE GROWERS YEAR END 2005

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Tietjen Vineyard
C/- Kawatiri Station, RD1, Hexton, Gisborne

K & K Tilly

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G D & R Toa Toa

Pirika Partnership
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Murray J Townsend

Chinook Winds Estate
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Jason Tripe

Blue Hills Estate
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A W & M G Tripe

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Geoff van Asch

Stafford Creek Estate Ltd
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Marcus van Asch

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Aotea, PB, Blenheim

Keith H & Jackie L van Asch

Aotea
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Watts Bros Partnership

C/- 91 Bond Road, RD1, Gisborne

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Geordie Witters

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J Woodward - Cabal Properties Ltd

Cabal B4 Vineyard
C/- Woodward Toomey
PO Box 13247, Christchurch

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Kevin & Ann Yealands

River Valley Vineyard
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INDUSTRY BOARDS

	NZW	WINZ	NZGGC
Category One			
Dr. Alan Limmer ONZM Stonecroft	Member	Member	
Steve Smith MW Craggy Range Winery	Member	Member	
Dayne Sherwood Sherwood Estate		Alternate	
Category Two			
Kate P Radburn B.APP.SC. (Oenology) C J Pask Winery	Member	Deputy Chair	
David Babich Babich Wines	Member	Member	
Theo Giesen Giesen Wine Estate		Alternate	
Category Three			
Brian Vieceli Nobilo Wines	Chair	Chair	
Brian Johnston Allied Domecq	Member	Member	
George V Fistonich DCNZM Villa Maria Estate	Member	Member	
Jim Delegat Delegat's Wine Estate		Alternate	
Grape Growers			
John Webber	Deputy Chair		President
Ian Miller	Member		Vice-President
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Reid A Fletcher, Gisborne	Member		Member
Tom Brodie, Gisborne			Member
Mal A McLennan, Hawke's Bay	Member		Member
Mike Lane, Hawke's Bay			Member
Stuart T Smith, Marlborough	Member		Member
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 2000 Kevyn Moore
 2004 Jim Hamilton



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